



# ENERGY SERVICES RFP: COMMENT OVERVIEW

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Peninsula Clean Energy Authority

March 31, 2016



# Overview of Initial Written Comments

## Resource exclusion:

- PCEA can exclude certain resource types
- Narrowing field of eligible resources may impose upward pressure on price
- Consensus is needed prior to making such changes
- Resource preferences can be exhibited during proposal evaluation

## Consistency with municipal ordinances, programs and contracts:

- General lack of familiarity amongst prospective suppliers
- Consistency can be determined during PCE's evaluative process

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## Compliance with future local programs/policies:

- Imposition of such requirements will limit RFP responses
- Many respondents will view such terms/conditions as unacceptable

## Environmental justice (generator location):

- Information requested in RFP regarding generator location, fuel source and environmental performance
- Can be evaluated during proposal review

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## References to “PCEA” vs. “County”:

- County is issuing RFP; “County” also refers to PCE’s service area
- Legal review was performed during RFP drafting; no issues were raised

## Identification of Additional RFP Requirements:

- Clarified that that environmental attributes will be evaluated for all products: conventional, carbon-free and renewable energy
- Addition: request for an inventory of anticipated generating resources, including generator name, resource location, fuel source and capacity

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Impact of technological improvements (potential for price reductions):

- Not likely that new generating facilities would be developed during the 51 month term (no opportunity to take advantage of new technologies)
- Energy Service Provider will generally hedge its position at the time of contract execution

Support for micro grids, distributed generation, and other elements of service:

- Better served/supported through PCE-administered programs and rate design (examples: net energy metering, feed-in tariffs, electric vehicles and storage)
- Not a core competency of qualified energy services providers

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## Reliability/safety of supply:

- Safety/reliability is overseen by the CAISO (wholesale electric system) and PG&E (distribution system)
- PCE will participate in California's resource adequacy program to promote grid reliability

## RFP schedule:

- Prescribed timing is necessary to achieve desired launch date (October 2016)

## Evaluative expertise:

- PEA has successfully administered supplier selection processes on behalf of all operating California CCAs and assisted in related contract negotiations
- Qualified outside counsel will be engaged to assist with contract negotiations