



2018 Request for Offers for Renewable and Storage Resources

Webinar Q&A Responses

January 25, 2018

Peninsula Clean Energy is San Mateo County's locally-controlled electricity provider. We are reducing greenhouse gas emissions and offering customer choice at competitive rates.

Offers due Friday, February 9, 2018 at 12:00 pm PPT

#	Question	Response
1	If we have an existing PPA with PCE, and want to extend the term, do we need to respond to this RFP, or can we negotiate a bi-lateral extension?	PCE requests that you submit all offers through the RFO, including project contract extensions. This is to ensure we have all relevant information to compare all projects in one place.
2	How many people are watching this webinar?	73
3	Will a project with a staggered start date be considered? I.e., part of the project comes online now, and the rest comes on later with a termination date that is the same for the whole project.	Yes, a project with a staggered start date will be considered. Please make the details of the start date(s) clear in your RFO response.
4	Will the slide deck be posted on the website?	Yes.
5	Will there be a separate RFO for GHG Free-nonrenewable sources for open positions?	PCE does not have a separate RFO planned at this time. If you have a proposal for a GHG-Free project, please submit to procurement@peninsulacleanenergy.com .
6	Question #4 in the Q&A references that benefits of storage include Ancillary Services. Can you explain which Ancillary Services PCE would value?	We leave it to the bidder to identify the economic benefits of their storage project, including its ability to provide ancillary services. Ancillary services may include frequency regulation and spinning reserves.
7	Is there going to be a time of day price adjustment? Or are you looking for flat pricing for throughout the day	There will be no time of day price adjustment. We are looking for flat pricing throughout the day.
8	I believe this was addressed in question #12 from the Q&A, but can you please confirm that the NP15 Hub settled offer must be physical (and not financial)?	The NP15 hub settlement is a physical transaction.
9	Does PCE prefer one form of renewable energy vs another? i.e. Solar vs wind?	No, all eligible renewable resources as defined by the California Energy Commission's RPS Guidebook are welcome. There is no preference other than striving to

		match the generation profile to PCE’s load profile.
10	Will the offer form be made available to bidders in a form that allows us to see the required fields before submission? Thanks!	An Offer Form template as a PDF version is available on the website for previewing. Please do NOT submit the Offer Form in PDF format. Submit the Offer Form through Google Forms.
11	Will PCE consider projects that solely have PPC2 content?	Yes
12	How long did it take to finalize and execute your last long term PPA (From when a winner was short listed until a PPA was executed)?	Around 3 months.
13	What forward curves is PCE using to create future congestion assumptions?	PCE uses proprietary forward curves.
14	Given the requirement of a phase 2 study, will PCE not consider a long-term contract for a renewable project that only has a phase 1 study?	PCE gives strong preference to projects that have completed a Phase 2 Interconnection Study. Projects with only a Phase 1 study will be ranked lower in our evaluation process.
15	Do you only want to receive levelized pricing or would you like to see escalating pricing as well?	Different pricing options will be considered as long as the pricing requirements outlined in the RFO instructions are met.
16	When you say, "we would require a significant amount of investment went into the Repower" do you mean YOU would invest/own or that the developer/owner would invest? Also, is your definition of Repower investment level equivalent to that of the eligibility level of investment for PTC eligibility?	The Developer would invest / own the project. PCE is not interested in owning projects at this time. Yes, the level of investment we would be looking for is similar to that required for PTC eligibility.
17	How much more favorably will projects located within NP15 be given vs SP15 projects or projects outside of California?	Project evaluation will be based on a variety of criteria including congestion costs which can vary greatly by location.

18	In the evaluation criteria, what is the relative importance of having a Phase 2 study? I.e. 15% and pricing is 60%. Or is Phase 2 study 50%, 75%?	PCE has not assigned strict weighting to the outlined criteria. There is a strong preference for projects with a complete Phase 2 interconnection study.
19	If the project is outside the CAISO, will the local interconnect study suffice if it is the equivalent of Phase 2?	Yes.
20	The requirement for Phase II study seems to indicate Cluster Study. What Phase must a project be in if it is under Individual Study Process?	The System Impact and Facilities Study would be required for a project under the Individual Study Process.
21	Does PCE restrict its congestion evaluation to the 2014-2017 period? If not, how does PCE evaluate future expected congestion?	PCE also uses forward curves to evaluate expected congestion as well as expected future development of renewable resources and construction of new transmission assets.
22	Does PCE have a strong preference for status of permitting, i.e. permits applications submitted?	PCE will evaluate the status of permitting along with project viability and potential environmental impacts and mitigations with a preference for a more advanced permitting status. Projects that are further along in their development and therefore more likely to be built will be rated higher. This will be a factor in the evaluation process and may affect whether a project is selected.
23	Can you elaborate on your methodology or approach to evaluating future expected congestion?	PCE uses historical LMP prices at nodes, proprietary future price curves, and analysis of expected future development of renewable resources and construction of new transmission assets.
24	Is there a plan for PCE to be credit rated?	The PCE Finance Team is evaluating the process and implications of pursuing a credit rating and plans to be credit rated in the future.
25	For escalating pricing can it be submitted on the same offer form with levelized pricing?	Yes, please include this under the Alternative Pricing Structures section of the Offer Form.

26	How long after pre-registration will we receive the unique email and code after pre-registration?	Usually within 24 hours. Please reach out to procurement@peninsulacleanenergy.com if you have not received your code within 48 hours.
27	Without a credit rating, how do we get comfort that PCE is financeable?	PCE has unaudited quarterly financial statements and audited annual financial statements on its website - https://www.peninsulacleanenergy.com/resources/budget-and-finances/ . We have signed several long-term PPAs with developers that were comfortable with PCE's financial position. Other developers have negotiated PPAs and financed their projects with PCE as the counterparty. For any developers that are shortlisted and move forward with PPA negotiations, we are happy to provide additional information and / or meet with your financing counter-parties to get them comfortable with PCE's financial position.