



## **2018 Community Pilots Request for Proposals**

### **Q&A Responses**

Last updated: August 1, 2018

*Peninsula Clean Energy is San Mateo County's locally-controlled electricity provider. We are reducing greenhouse gas emissions and offering customer choice at competitive rates.*

**Offers due Friday, August 3, 2018 at 5:00 pm PPT**

#	Question	Answer
1	Does project have to be within San Mateo County?	Yes, project must take place within San Mateo County.
2	Do applicants need to be PCE customers?	Applicants can be legal entities outside of San Mateo County so they do not need to be PCE customers.
3	Could it be used for municipal solar arrays or is it intended to go to for or not for profit energy generating companies?	The Community Pilots program is open to anyone, including municipalities.
4	Will PCE be making awards of up to \$75,000 per project or will the funding be split among the number of awarded projects?	Funding is up to \$75,000 per project.
5	Are sequestration projects, such as tree planting and carbon farming eligible, if GHG quantification is consistent with state methods used for GGRF programs?	Yes, carbon sequestration projects are eligible to apply.
6	Are projects that capture methane, such as landfill or wastewater treatment plant methane, eligible on the basis of avoided methane GHG reductions and renewability criteria?	Landfill or wastewater treatment plant projects are eligible to apply both based on avoided methane emissions and renewable energy generation.
7	Are projects that better manage refrigerants to get demonstrable GHG savings eligible?	Yes, any project that demonstrates GHG savings is eligible to apply.
8	Is there a limit on the number of proposal one entity can submit as prime?	No, there is no limit.
9	Is there a limit to the PCE funds—specifically, staff time—available to support the pilot?	No, the distribution of funds in the proposal is up to the participant.
10	Do GHG emission reductions from transportation electrification contribute to PCE’s strategic objectives?	Yes, transportation electrification contributes to PCE’s strategic objectives as our mission is to reduce GHG emissions in the region and we recognize transportation as one of the top two contributors to GHGs.
11	Of the four PEC strategic objectives stated, is one or more of greater priority in this call for proposals?	Although all four strategic objectives are important; all projects should reduce GHG emissions and deliver local community benefits.
12	Would the project scope need to be entirely new or can it be used to improve an existing one?	A proposal improving an existing project is eligible to apply.
13	Will the applications submitted become public?	As a public agency, PCE is subject to the California Public Records Act. All proposals submitted in response to this solicitation will become the property of PCE and will be considered public records. As such, they may be subject to public review.

14	Is this grant specifically requesting deployment projects or would funding for a study to enable a policy design also be applicable?	Projects should directly lead to GHG reductions and provide tangible benefits to the communities in San Mateo County. A study with no quantifiable outcomes is unlikely to be evaluated favorably.
15	Part of our platform is a software application which typically requires a login. Does PCE have an account management database which we could integrate with in order to utilize the same account logins on our platform?	PCE does not plan to provide software integration access to customer data or other confidential data as part of the pilot.
16	What is PCE's role in Grid Level Demand Response and does PCE have any obligations to PG&E with regard to consumption levels on the residential side?	PCE does not have a Demand Response program and does not plan to develop one in relation to community pilots. The region is served by demand response programs delivered by other providers.
17	How is program success measured by PCE and what will be the steps to consider a full commercialized program?	Program success will be determined upon grantee's success to meet quantified outcomes stated in the application and contract. PCE will determine future support of grantee's projects on a case by case basis. Important considerations include GHG reduction impact, delivery of benefits to the communities in San Mateo County, and potential for full-scale implementation across PCE's geography.
18	What is the pricing model for PCE's subscriptions? Is it a flat fee or based off consumer kWh usage?	Our customers are charged based off kWh usage and, for rate schedules with demand charges, peak energy usage. In general, PCE customers receive a 5% discount compared to comparable PG&E tariffs.
19	Are proposals due a specific time on August 3 <sup>rd</sup> ?	Proposals are due August 3, 2018 by 5:00pm PDT.
20	Would it be okay to send not-required supporting materials (e.g. support letters from external agencies) after August 3 <sup>rd</sup> ?	We will begin evaluating proposals as soon as August 3 <sup>rd</sup> . If you want to submit supporting materials for us to consider when reviewing your proposal, we ask that you turn them in with the rest of the required materials by August 3 <sup>rd</sup> .
21	Can the cover letter font be larger than 11 point?	Cover letters may use any font type or size.
22	We would like to submit few letters from external organization who have worked with us or see value and intend to work - Should we just submit these as attachments?	Yes, you should submit these as attachments (preferably 1 file) in the same email you submit your Proposal Narrative, Budget Form, and (optional) GHG Emissions Reductions Calculations.
23	What is the total number of single family and town homes under PCE?	We currently serve 262,900 residential accounts. As residential rates do not vary across residential unit type, this number includes multi-unit dwelling accounts.

24	Can Proposal Narrative be submitted as a PDF document instead of a Word document?	As long as it adheres to the page and margin requirements, you may submit it as a PDF document.
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