



Peninsula Clean Energy Board of Directors Meeting

November 21, 2019

Agenda

- Call to order / Roll call
- Public Comment
- Action to set the agenda and approve consent items

Regular Agenda

1. Chair Report (Discussion)

Regular Agenda

2. CEO Report (Discussion)

Staffing Update



Welcome to Sapna Dixit!

- Strategic Accounts Manager starting December 3

Other open positions:

- Renewable Energy and Compliance Analyst
- Senior Renewable Energy Analyst
- Marketing Communications Manager
- Digital Marketing Specialist (new)

Meetings with Board Members

- ❖ San Mateo – October 28 with Rick Bonilla, Joe Goethals and Drew Corbett (CM)
- ❖ East Palo Alto – October 29 with Carlos Romero and Jaime Fontes (CM)
- ❖ Others in the process of being scheduled

Resiliency Activities

- RFP on Distributed Resource Adequacy Capacity issued on November 5 with EBCE, SVCEW and SVP for 10 MW of local battery systems
- \$10 million resiliency plan over next 3 years – to be presented to PCE board in January 2020
 - Board members interested in board resiliency subcommittee?



CalCCA Summit - Highlights

- ❑ Elected Officials Luncheon

- ❑ Panels

- ❑ Key takeaways



- ❑ PCE board members in attendance:

Jeff Aalfs, Rick Bonilla, Rick DeGolia, Pradeep Gupta, Catherine Mahanpour

PCE Strategic Planning

❖ Completed:

- 45 minute in-person interviews with all board members
- Phone interviews with all PCE staff
- Phone interviews with all CAC members

❖ In process:

- Phone interviews with commercial customers
- Any you feel should be included?

❖ Strategic Planning Board Subcommittee

- Meet in late December/early January

❖ Strategic Planning Retreat:

Saturday, January 11, 2020
8 am to 1 pm

Reach Codes Status Update

PCE Service Territory	Overall Status	Council Briefing	Council Reading
Atherton	Declined		
Belmont	Exploring	12-Nov	
Brisbane	Considering - elec reqd + EV	7-Nov	21-Nov
Burlingame	LOI, Exploring	4-Nov	
Colma	LOI, Exploring	9-Oct	
County of San Mateo	Considering - elec reqd + EV	22-Oct	
Daly City	LOI, Exploring	12-Nov	
East Palo Alto	Considering - elec reqd + EV	7-Nov	3-Dec
Foster City	Exploring	21-Oct	
Half Moon Bay	Exploring		
Hillsborough	LOI, Exploring	12-Aug	
Menlo Park	ADOPTED - elec reqd		
Millbrae	LOI, Exploring	January	
Pacifica	ADOPTED - elec reqd		
Portola Valley	Considering - elec preferred	25-Sep	22-Jan
Redwood City	Considering - elec reqd + EV	23-Sep	13-Jan
San Bruno	LOI, Exploring	January	
San Carlos	Exploring	25-Nov	
San Mateo	ADOPTED - elec preferred + EV		
South San Francisco	Exploring		
Woodside	Declined	8-Oct	

Santa Clara County	Overall Status	Council Briefing	Council Reading
Campbell	Considering gas ban	19-Nov	TBD
County of Santa Clara	Considering elec preferred	31-Oct	TBD
Cupertino	Considering gas ban	19-Nov	TBD
Gilroy	Declined		
Los Altos	Considering gas ban	19-Nov	10-Dec
Los Altos Hills	Considering elec reqd	19-Sep	5-Dec
Los Gatos	Considering gas ban	5-Nov	3-Dec
Milpitas	ADOPTED - elec preferred + EV		
Monte Sereno	ADOPTED - elec prewire + EV		
Morgan Hill	ADOPTED - NG ban		
Mountain View	ADOPTED - elec reqd + EV		
Palo Alto	ADOPTED - elec reqd		
San Jose	ADOPTED - NG ban (low rise)		
Santa Clara	Exploring		
Saratoga	Exploring		16-Oct
Sunnyvale	Exploring		

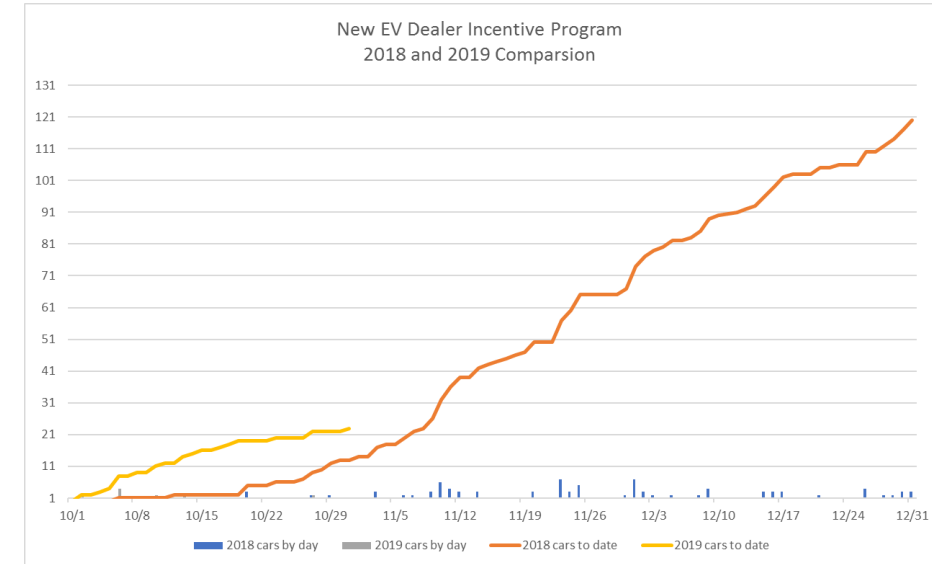
EV Incentive Program Updates

New Dealer Incentive Program launched on October 1 and runs until December 31

- Results as of 11/21:
 - * 24 vehicles sold (about 2x last year)
 - * CO2 avoided over 10 years: 1100 Tons

DriveForward Electric Used EV/Plug-in EV Program

- Results as of 11/12:
 - * 23 vehicles sold
 - * CO2 avoided over 10 years: 1050 Tons



Board Marketing Subcommittee

Met yesterday to discuss:

- Marketing objectives
 - Measurable metrics of success
- PCE Brand Attributes
- Marketing Team Staffing Update



Legislative/Regulatory Update

Meeting with State Senator Jerry Hill scheduled for December 3rd at 2:30pm

Meeting with State Senator Scott Wiener scheduled for December 17th at 10:30am

Meetings with Assembly Members Marc Berman and Phil Ting are being scheduled

PG&E's November ERRRA Forecast issued last week

Upcoming Meetings

- Executive Committee:
 - December 9 at 8:00 a.m.
- Audit & Finance Committee:
 - December 9 at 10:00 a.m.
- Board of Directors:
 - December 19 at 6:30 pm
 - Holiday Social at 5:30 p.m.,
come meet the new PCE staff



Regular Agenda

3. Citizens Advisory Committee Report (Discussion)

Regular Agenda

4. Audit and Finance Committee Report (Discussion)

Regular Agenda

5. Approve Fiscal Year 2018-2019 Audited Financial Statements (Action)

FY2018-2019 Financial Audit

- Auditor: Pimenti & Brinker LLP
 - Independent auditor
 - Engaged in September 2017 to provide audit services and opinion on the fiscal years ending June 2016, 2017, 2018, and 2019
- Why do we perform an audit
 - Requirement to meet bank covenants
 - Requirement to achieve and sustain credit rating
 - Requirement to meet terms of Power Purchase Agreements
- And, generally, good business practice
 - Evaluate and confirm compliance with generally accepted accounting principles (GAAP)
 - Confirm adequate and appropriate internal controls
 - Confirm that presentation of financials is correct and appropriate in all material aspects

FY2018-2019 Financial Audit

- Clean opinion for year ended June 30, 2019 with no adjustments
- Audit & Finance Committee
 - Reviewed the draft report at its meeting on November 13, 2019
 - Pisenti & Brinker presented all required board communications
- Reached consensus that the Board should approve the Final Financial Statements for the year ended June 30, 2019

Regular Agenda

6. PG&E Bankruptcy Status and Utility Restructuring Activities (Discussion)

Regular Agenda

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Regular Agenda

7. Approve 2020 Board of Directors Meeting Schedule (Action)

Regular Agenda

8. Board Members' Reports (Discussion)

Regular Agenda

Adjourn