

A large, stylized lightbulb graphic on the left side of the slide. The bulb is light green and contains a blue checkmark. The base of the bulb is composed of several horizontal green bars.

# Calpine Contract Amendment

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Executive Committee December 9, 2019

# Calpine Energy Services Agreement

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- Current Agreement - 2-year Agreement valid through June 30, 2020
- Amend and Extend vs RFP
  - Other Data Management providers still on a learning curve
- Pursue Joint Negotiation with SVCE

# Current Agreement Highlights

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- \$1.05 per active meter per month
- AMI Based SQMD Settlement Services (Jan 2019)
- Dedicated team of PCE-only Call Center agents M-F, 7AM-7PM
- Unlimited rate changes per year

# Draft Amendment Highlights

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- New pricing structure
  - \$25K per month plus \$0.85 per active meter
  - ~\$0.93 per active meter per month (10% savings)
  - Pricing fixed for contract term (5 years)
- Move Call Center hours back to M-F, 8AM-5PM
  - Two dedicated PCE agents along with a shared pool of agents with SVCE and SJCE
  - Option to extend call center hours of increase dedicated agents for additional cost
- Include one 'structural' and two 'value only' rate changes annually
  - Additional rate changes billed on a sliding scale of complexity
- New Data Tools platform under development to provide PCE with more dynamic data access

# Draft Amendment Highlights contd.

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- AMI Based SQMD Settlement Services
- Increase contract NTE value by \$15M
- 5-year extension beginning January 1, 2020
  - Option to buy-out contract early after year 3 or year 4 if desired by payment of termination fee equal to approx. \$325K after year 3 or approx. \$160K after year 4 (difference between 3 year vs. 5-year commitment price)

***Final agreement is still in negotiation, although primary terms have been agreed verbally in principle***