Building Electrification Awareness Program

July 13, 2020



Purpose and Background

- Update Executive Committee on contract that will come before the Board on July 23, 2020
- Program was approved by the Board on January 23, 2020 in conjunction with the Reach Code Assistance and Technical Training program
- Addresses two key issues that arose out of the Reach Code program:
 - Need for developer and contractor education and training
 - Consumers' preference for gas stoves and lack of awareness of modern electrical alternatives



Building Electrification Awareness and Education

- 1. Showcase all-electric buildings and technologies
- 2. Recognize designers and builders
- 3. Engage consumers on induction cooking
- 4. Marketing campaign & action

RFP issued: 3/20

Responses: 5/8

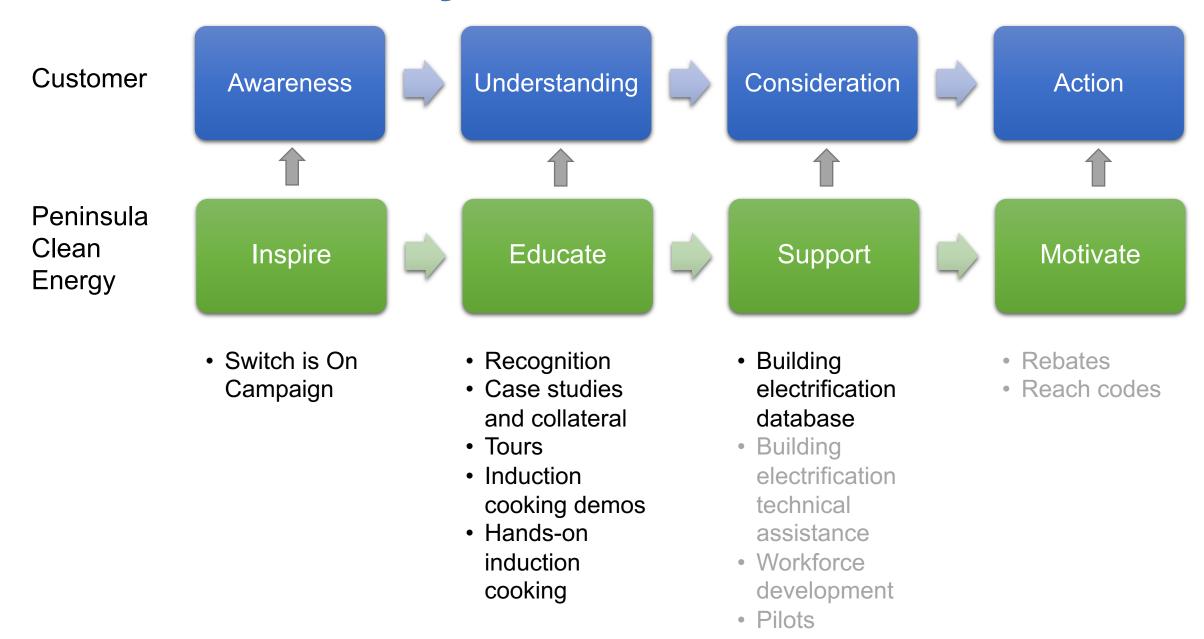
Award decision: 5/29







Customer Journey



"Switch is On" Campaign

- Goal is to raise awareness of electrification
 - Address perceptions and misconceptions about electric home
 - Involve, empower and educate homeowners and key influencers (contractors, installers)
- First year target audience
 - Energy engaged homeowners
 - New construction homeowners
 - Industry influencers



- Campaign timeline:
 - Starting in fall 2020 in Bay Area and LA
 - Running through 2024
- Funding:
 - Coalition members
 - Possibly TECH funds in future





"Switch is On" Campaign – Funders*

























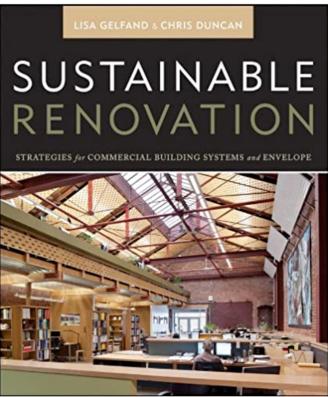
Building Electrification Awareness

RFP Awardee: Gelfand Partners Team









- Award-winning green architecture firm; LEED and Zero Net Energy expertise
- Residential energy, sustainable design, and green building certification



Gelfand & Team



Nonprofit focused on ZNE recognition; manages the Getting to Zero database of buildings



Operates the Food Service Technology Center (FSTC) with 30+ years experience







Deliverables

- Collateral materials and case studies on building electrification and induction cooking
- Call for Entries to Peninsula Clean Energy database of electrified buildings
- Tours:
 - 3 new virtual tours
 - 1-2 onsite tours per year, once allowed
- Awards 2021 and 2022 (juried and aligned with existing events)
- Induction Cooking Demonstrations
 - Virtual demonstrations and video
 - In-person demonstrations and hands-on training (about 11/year, once allowed)
 - Induction cooktop loaner program



Budget

- Up to \$400K over 3 years authorized by the Board
- ~\$100K allocated to first year of BDC "Switch is On" campaign
- Remaining \$300K for the Building Electrification Awareness program over 3 years
 - Actual spend will be based on deliverables

