



2020 Low-Income Home Upgrade & Electrification Program

Request for Proposals

Q&A Responses

Peninsula Clean Energy, locally-controlled by the San Mateo County community, provides lower prices, clean energy, and community reinvestment.

Responses are due November 20, 2020 at 5pm Pacific Time

Question	Answer
For the purposes of this RFP, what is Peninsula Clean Energy defining as electrification measures?	Electrification measures are fuel-switching measures, i.e. replacing a natural gas appliance with an electric version. The following appliances would fall under this category: water heater, space heater, dryer, and stove.
Are solar installations something Peninsula Clean Energy funds could cover?	This program is not intended to be focused on solar installations. However, Peninsula Clean Energy's funds could be used to facilitate solar installations paid for by other programs, such as for paying for roof repairs or electrical panel upgrades. Peninsula Clean Energy and the selected implementer will go through a program design process to determine what Peninsula Clean Energy's funds could pay for and under what circumstances.
Does the union requirement for electrification work apply to ensure prevailing wages and benefits? If so, does contractor have to be unionized too? Are there any exemptions for non-profits/Community Based organizations as long as prevailing wages/benefits are paid?	The contractor to complete electrification work must be unionized and we do not have an exemption to that requirement. However, please note that this is only for the electrification work (e.g. installing a heat pump water heater, heat pump space heater, upgrading the electrical panel) but other home upgrade work that the Peninsula Clean Energy may pay for (e.g. removing mold, fixing broken windows, etc.) does not have to be completed by an unionized contractor.
Is \$8,000.00 per home the max or negotiable?	The \$8,000 per home is not firm. We welcome and encourage recommendations on this amount from the proposers.
Must the 200-250 homes served be spread out over the course of four years or can they be completed before that timeframe?	The 200-250 homes served can be completed before the four-year timeframe stated in the RFP. The proposer should include metrics on number of homes to be served within specific timeframes and make clear if the proposed schedule is for less than four years.
If the \$2M budget is depleted before the four-year period is over (i.e. all 200-250 homes were completed ahead of schedule), would PCE allocate more	At this time, the only approved funding for this program is the \$2M stated in the RFP. If funds are depleted before the four-year period is over, PCE will assess

funds to the budget to continue the program through the end of the four-year period?	whether or not new funds will be pursued but this is not guaranteed.
--	--

UPDATE: The city of Los Banos in Merced County is anticipated to join Peninsula Clean Energy as a member agency. If approved, service to Los Banos is expected to begin on January 2022. Starting then, Los Banos residents would also be eligible for Peninsula Clean Energy programs, including this Low-Income Home Upgrade and Electrification program. Given this new information, Proposers may propose alternate installation contractor(s) for Los Banos and should describe how they anticipate supporting Los Banos residents.