Executive Committee Meeting

April 12, 2021
Agenda

• Call to order / Roll Call

• Public Comment

• Action to set the agenda and approve consent items
Regular Agenda

1. Chair Report (Discussion)
2. CEO Report

Executive Committee Meeting
April 12, 2021
CEO Report

• Staffing updates

• Board Subcommittee for Los Banos ratemaking

• Citizens Advisory Committee Working Group update
Staffing Updates

• Marc Hershman, Director of Government Affairs

• Open positions:
  o Community Outreach Specialist/Manager, Los Banos
  o Energy Contracts Manager

• Re-org:
  o Consolidating all programs in one place by moving DER into the Programs team
Board Subcommittee for Los Banos Ratemaking

• Suggestions:
  - Tom Faria, Los Banos
  - Carlos Romero, East Palo Alto (A&FC)
  - Donna Colson, Burlingame (EC)
  - Marty Medina, San Bruno (EC)
  - Rick DeGolia, Atherton (EC)
  - Laura Parmer-Lohan, San Carlos (EC)
<table>
<thead>
<tr>
<th>Project</th>
<th>Description</th>
<th>Staff Liaison</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assist with design and launch of income-qualified home upgrade program</td>
<td>Assist staff with a) community relationships and outreach, and b) technical design guidelines and outcomes for the program</td>
<td>Alejandra Posada, Programs Team</td>
</tr>
<tr>
<td>Support building electrification reach codes</td>
<td>Conduct community education about electrification reach codes and their importance to GHG reduction goals</td>
<td>Rafael Reyes, Programs Team</td>
</tr>
<tr>
<td>Assess EV charging infrastructure permitting processes</td>
<td>Conduct an assessment of current EV charging infrastructure permitting processes across PCE jurisdictions, focusing on those that have not yet begun streamlining these processes</td>
<td>Phillip Kobernick, Programs Team</td>
</tr>
</tbody>
</table>
## Proposed CAC Projects, cont’d

<table>
<thead>
<tr>
<th>Project</th>
<th>Description</th>
<th>Staff Liaison</th>
</tr>
</thead>
<tbody>
<tr>
<td>Support site identification for Community Solar DER installations</td>
<td>Research possible sites for community solar development in disadvantaged communities and introduce local site managers to PCE staff</td>
<td>Peter Levitt and Dave Fribush, Energy Resources Team</td>
</tr>
<tr>
<td>Review DER program grading and evaluation criteria</td>
<td>Provide feedback to staff on criteria for choosing future community Distributed Energy Resources projects, emphasizing diverse perspectives</td>
<td>Peter Levitt and Dave Fribush, Energy Resources Team</td>
</tr>
<tr>
<td>Assist with distribution of the Student Activity Packet</td>
<td>Leverage the impact of an existing PCE educational resource by getting it implemented in more schools and youth programs</td>
<td>Tj Carter, Marketing Team</td>
</tr>
</tbody>
</table>
Additional Proposed CAC Project

• Microgrids research
  o Conduct a literature review on methods for establishing quantifiable value streams for societal and customer-level benefits of microgrids
  o Staff liaisons: Peter Levitt and Dave Fribush
3. PCE Strategic Plan Update

Semi-annual Update
As of December 31, 2020
Agenda

• Intro - Jan
• Power Resources, including DER Programs – Siobhan
• Community Energy Programs - Rafael
• Marketing, Outreach and Customer Care - KJ and Leslie
• Public Policy - Jeremy
• Financial Stewardship - Andy
• Organizational Excellence - Jan
• Q&A
Our priorities

• Design a power portfolio that is sourced by 100% carbon-free energy by 2025 that aligns supply and consumer demand on a 24x7 basis

• Contribute to San Mateo County reaching the state’s goal to be 100% greenhouse gas-free by 2045
5-Year Strategic Plan Progress
1st Half FY21 (July – December)

Power Resources Team
Strategic Objectives

**Goal:** Secure sufficient, low-cost, clean sources of electricity that achieve Peninsula Clean Energy's priorities while ensuring reliability and meeting regulatory mandates

A. **Low-Cost and Stable Power:** Develop and implement power supply strategies to procure low-cost, reliable power

B. **Clean Power:** Design a diverse power portfolio that is 100% carbon-free by 2021; and is 100% carbon-free by 2025 on a 24 x 7 basis

C. **Local Power Sources:** Create a minimum of 20 MW of new power sources in San Mateo County by 2025

D. **New Power Sources:** Continually explore and support innovative sources and solutions for clean energy
# Key Performance Indicators

## Power Resources – Measured on CY

<table>
<thead>
<tr>
<th>Metric</th>
<th>2019 Baseline</th>
<th>2020 Exp</th>
<th>2025 Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>2025 100% RE 24/7</td>
<td>47%</td>
<td>N/A</td>
<td>100%</td>
</tr>
<tr>
<td>Renewable Content (%)</td>
<td>52%</td>
<td>N/A</td>
<td>100%</td>
</tr>
<tr>
<td>Emissions Factor (lbs / MWh)</td>
<td>94</td>
<td>N/A</td>
<td>0</td>
</tr>
<tr>
<td>New Capacity Statewide (%)</td>
<td>0</td>
<td>14%</td>
<td>50%</td>
</tr>
<tr>
<td>Local Resources (MW)</td>
<td>0</td>
<td>.59 MW</td>
<td>20</td>
</tr>
</tbody>
</table>

First 3 KPIs will be available by June 2021, due to timing of receiving RECs for all renewable energy generation.
July – Dec 2020 Key Accomplishments

A. Low Cost and Stable Power
- RFO and hired new scheduling coordinator (SC) and new load forecaster
- Built hourly cost of power model
- Started two analytical and risk analysis pilot projects
- Improved load forecasting model and built in Python

C. Local Power Resources
- Executed Sunrun contract and launched residential 1–5 MW load modification program
- RFO and hired engineering firm for DER evaluations for 17 county and municipal facilities
- Provided medically vulnerable customers with portable back up batteries – 123 customers reached

B. Clean Power
- Executed 3 wind PPAs – 245 MW
- Launched RE RFO and shortlisted Projects
- Built 100% renewable energy optimization model
- Submitted 2020 CPUC Integrated Resources Plan
- 100 MW Mustang Solar started operating

D. New Power Sources
- Launched long duration storage RFI and RFO in collaboration with group of CCAs
July – Dec 2020 Challenges

• Pandemic slowed roll out of Power on Peninsula – Homeowner program
• Pandemic slowed scheduling of site evaluations for County and municipal DER sites
• DER Strategy in progress but behind schedule
• RFO analysis took longer than predicted due to confirming information with bidders and more in-depth analysis compared to previous years
CY 2021 Priorities

A. Low Cost and Stable Power

• Negotiate contracts to achieve lowest cost of power

• Maintain cost of power below budget

• Continue to develop and refine risk management tools

B. Clean Power

• Execute contracts from RFO shortlist

• Refine 100% RE model and develop procurement strategy

C. Local Power Resources

• Complete DER Strategy and launch highest priority program(s)

• Finalize evaluations of County and muni facilities and launch RFO

• Implement DAC CSGT program

D. New Power Sources

• Complete analysis of Long Duration Storage RFO, shortlist and execute
5-Year Strategic Plan Progress
1st Half FY21

Programs Team

Executive Committee Review
Strategic Objectives

**Organizational Priority:** Contribute to our region reaching the state’s goal to be 100% greenhouse gas-free by 2045

**Community Energy Programs:** Implement robust energy programs that reduce greenhouse gas emissions, align energy supply and demand, and provide benefits to community stakeholder groups

A. **Signature Programs:** Develop market momentum for electric transportation and initiate the transition to clean energy buildings

B. **Community Benefits:** Deliver tangible benefits throughout our diverse communities

C. **Innovation and Scale:** Leverage leadership, innovation and regulatory action for scaled impact
## Key Performance Indicators

### Community Energy – Calendar Year

<table>
<thead>
<tr>
<th></th>
<th>2019 Baseline</th>
<th>2020</th>
<th>2025 Target (sum of annual averages)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overall County GHGs (MT)</td>
<td>4,100,000</td>
<td>TBD</td>
<td>TBD</td>
</tr>
<tr>
<td>Transportation: GHG Reductions (MT)</td>
<td>770</td>
<td>2,400</td>
<td>120,000</td>
</tr>
<tr>
<td>Buildings: GHG Reductions (MT)</td>
<td>1,600</td>
<td>3,800</td>
<td>10,600</td>
</tr>
<tr>
<td>EV Charging ports installed</td>
<td>0</td>
<td>13</td>
<td>6,200</td>
</tr>
<tr>
<td>Electric appliances installed</td>
<td>0</td>
<td>0</td>
<td>2,800</td>
</tr>
<tr>
<td>Funds for Low Income/ Underserved</td>
<td>11%</td>
<td>47%</td>
<td>20%</td>
</tr>
</tbody>
</table>

**Notes:**
- 2025 Target is a 6-year sum total of Programs impacts from 2020 – 2025
- No target (yet) set for total County emissions
## Program Highlights

<table>
<thead>
<tr>
<th>Metric</th>
<th>Outcome</th>
</tr>
</thead>
</table>
| **Reach Codes**         | 11 in San Mateo Co, 11 in SVCE adopted  
• Half of the 42 adopted state-wide, catalyzed EBCE and San Luis Obispo  
• Supporting existing building code development @Menlo Park  
Tech assist. & training: >30 projects, >120 developers, 17 contractors |
| **EV Charging**         | >3,200 ports applied for incentives  
Tech assist: >85 customer projects |
| **Electric Vehicles**   | **Incentives: 474 total** (incl. 89 low-inc used)  
Consumer preference: >+10% |
| **Innovation Pilots**   | 6 in-progress |
| **Leadership & Policy** | • PCE is “go-to” resource on EVs for CPUC, AQMD and CCAs  
• Influence: CPUC Transportation Framework, 2022 CA EV Code |
2020 Challenges

- **Pandemic**: Slowed reach code adoption, electrification technical assistance and EV marketing events

- **EV Ready**: Contracting for EV incentives admin slowed launch

- **Electrification**: Low community and stakeholder awareness

- **Analytics**: Analytic capacities under development
Priorities for CY21

Top Priorities
• EV Ready: execution
• Reach Codes: 2/3rds cities + existing building policy development
• Buildings: Launch & implement incentive programs
• State policy engagement

Additional Priorities
• Development of On-Bill Finance offering
• Exploring additional funding sources
• Prepare for Los Banos enrollment
5-Year Strategic Plan Progress
1st Half FY21 (July – December)

Marketing and Customer Care Teams
Marketing & Customer Care Strategic Objectives

A. Brand Reputation: Elevate Peninsula Clean Energy's brand reputation as a trusted leader in the community and the industry

B. Engagement: Educate and engage stakeholders in order to gather input, inspire action, and drive program participation

C. Customer Care: Ensure high customer retention and satisfaction
### Key Performance Indicators

#### Marketing & Customer Care – Metrics at FY End

<table>
<thead>
<tr>
<th>Metric</th>
<th>2020 Baseline</th>
<th>First Half 2021</th>
<th>2025 Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participation Rate</td>
<td>97%</td>
<td>97%</td>
<td>97%</td>
</tr>
<tr>
<td>PCE Aided Awareness</td>
<td>34%</td>
<td>Survey in FQ4</td>
<td>60%</td>
</tr>
<tr>
<td>PCE Favorability</td>
<td>63%</td>
<td>Survey in FQ4</td>
<td>80%</td>
</tr>
<tr>
<td>Key Account Engagement</td>
<td>Low</td>
<td>Med/Low</td>
<td>High</td>
</tr>
<tr>
<td>Residential &amp; SMB Engagement</td>
<td>Med/Low</td>
<td>Med/Low</td>
<td>High</td>
</tr>
</tbody>
</table>

We established some KPIs for the first year of the 5-year plan.
Highlights of Progress

• Brand Reputation
  o Well-positioned as leaders/experts, good news coverage in Tier1 media
  o Several collaborations with other CCAs

• Engagement/Program Participation:
  o All-Electric Awards; Switch is On campaign
  o 10 outreach grantees for CY21 with more emphasis on low-income, diverse groups
  o Schools engagement (youth, faculty, admin)
  o Robust engagement with RICAPS
  o CAC working groups

• Storytelling:
  o Expanded reach via Nextdoor and switch to GovDelivery (Granicus email tool)
  o Improved messaging and evolution of website and branding
  o Collateral for leg/reg audiences
  o Community presence through virtual local events

• Customer Care:
  o SMB bill credit; CARE/FERA bill credit (FY20)
  o Market research
  o Increased strategic accounts engagement with first C&I customer workshop held 3/19
Challenges

• Building Electrification Awareness program
  o Slower than desired start for website content and demonstrations; aiming for mid-May featured projects page
  o Startup year of 3-year program provides foundation for future years

• Strategic Accounts Engagement
  o Businesses are still very much in flux with pandemic-restricted operations and have been less inclined to schedule one-on-one check-in meetings the past several months
Priorities for CY21

**Top Priorities**
- Building Electrification Awareness Program
- Transportation Electrification Awareness
- Prepare for Los Banos Enrollment
- Outreach Grantees and Schools programs
- Website redesign
- Program launch/promotional support (HPWH, eBikes, EV, DER programs)
- Utility API launch for strategic accounts

**Key Messaging Themes/Campaigns**
- Lower cost
- 100% carbon free energy
- Community investments
5-Year Strategic Plan Progress
1st Half FY21 (July – December)

Public Policy Team
Strategic Objectives

**Department Goal:** Strongly advocate for public policies that advance Peninsula Clean Energy’s Organizational Priorities

A. **Regulatory:** Educate and engage policymakers to develop policies that support Peninsula Clean Energy’s organizational priorities

B. **Legislative:** Engage state legislators to pass legislation that advances Peninsula Clean Energy’s organizational priorities

C. **Growth of Community Energy and CCAs:** Take a leadership position in supporting the growth of community energy and CCAs (Community Choice Aggregators) of community energy
### Key Performance Indicators

#### Public Policy – Calendar Year

<table>
<thead>
<tr>
<th></th>
<th>2020 Baseline</th>
<th>2021</th>
<th>2025 Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>PCIA Containment</td>
<td>Low</td>
<td>Low</td>
<td>High</td>
</tr>
<tr>
<td>Legislative Impact</td>
<td>Medium</td>
<td>Medium</td>
<td>High</td>
</tr>
<tr>
<td>Regulatory Impact</td>
<td>High</td>
<td>High</td>
<td>High</td>
</tr>
<tr>
<td>Coalition Building</td>
<td>Low</td>
<td>Medium</td>
<td>High</td>
</tr>
<tr>
<td>Fostering CCA Growth</td>
<td>Medium</td>
<td>Medium</td>
<td>High</td>
</tr>
</tbody>
</table>
July – Dec 2020 Key Accomplishments

**PCIA Containment**
- Unwinding and forward removal of PCIA Cap & Trigger which created increased rate uncertainty
- Negotiating creation of "Master Data Requests" for future ERRA cases to improve transparency and intervention
- Increasing Joint CCA participation in PCIA-related cases and standardizing agreement structures for future cycles

**Legislative Impact**
- Established a good relationship with Senator Becker
- Cultivating relationships with representatives for Los Banos and broader central valley

**Coalition Building**
- Continued outreach with Environmental Justice and Ratepayer Advocates to build trust and understanding

**Regulatory Impact**
- Continued thought leadership through individual, joint, and CalCCA casework, including cases relating to:
  - Achievement of the State’s climate goals while ensuring reliability and affordability (IRP/RA)
  - Support of PCE’s programmatic objectives (Electrification, DAC-GT/CS, SGIP)
  - Adjustment of PG&E’s PCIA and generation rates (ERRA, PCIA OIR, General Rate Case Phase 1 & 2)
- Focused on evolving relationship with CPUC and other State agencies to be more collaborative and coordinated

**Fostering CCA Growth**
- Supporting smooth inclusion of Los Banos
- Maintaining “open door” with CCA peers to advise and guide as appropriate
Challenges

• Impacts of COVID have reduced opportunities for demonstrating thought leadership through speaking at industry events

• Despite incremental changes, PCIA rates remain difficult to forecast and a very significant portion of our customers generation-side rates
CY 2021 Priorities

PCIA Containment
- Continue efforts to mitigate PCIA rate impacts, increase transparency and increase ability to forecast changes
- Explore all opportunities to accelerate unwinding of PCIA

Legislative Impact
- Deepen relationships with local elected representatives
- Demonstrate through leadership through proactive engagement in policy that aligns with our agency’s goals

Coalition Building
- Broaden our relationships with other key stakeholders
- Explore productive opportunities for partnerships

Regulatory Impact
- Continued excellence in casework and thought leadership
- Proactively engage in policy venues to create opportunities for agency-wide success
- Cultivate further our relationship with CPUC to be more collaborative and coordinated
- Explore more opportunities with other State and Federal agencies to amplify our agency’s success

Fostering CCA Growth
- Continue supporting a smooth inclusion of Los Banos
- Continue supporting other CCAs where appropriate
- Continue increasing the awareness of CCA statewide
5-Year Strategic Plan Progress
1st Half FY21

Financial Stewardship
Strategic Objectives

Goal: Employ sound fiscal strategies to promote long-term organizational sustainability

A. **Fiscal Health**: Strengthen and maintain Peninsula Clean Energy’s fiscal health

B. **Financial Controls and Management**: Implement financial controls and policies that meet or exceed best practices for leading not-for-profit organizations

C. **Financial Sustainability**: Practice strategies to ensure long-term financial sustainability
### Financial Stewardship – Metrics at FY End

<table>
<thead>
<tr>
<th></th>
<th>2020 Baseline</th>
<th>1st Half FY2021 Update</th>
<th>Full-Year FY2021 Forecast</th>
<th>FY2025 Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Days Cash On Hand (Unrestricted)</td>
<td>281</td>
<td>270</td>
<td>273</td>
<td>231</td>
</tr>
<tr>
<td>Credit Rating (Fitch/Moodys)</td>
<td>BBB+/Baa2</td>
<td>No change</td>
<td>No change</td>
<td>“A” Level</td>
</tr>
<tr>
<td>Change in Net Position ($000s)</td>
<td>$48,900</td>
<td>$11,115</td>
<td>$3,789</td>
<td>Positive</td>
</tr>
<tr>
<td>Investment Performance</td>
<td>TBD</td>
<td>n/a</td>
<td>n/a</td>
<td>TBD</td>
</tr>
<tr>
<td>Average Cost of Energy ($/MWh)</td>
<td>$61.92</td>
<td>$67.09</td>
<td>$61.94</td>
<td>$62.73</td>
</tr>
</tbody>
</table>

Note: Days Cash on Hand based on revised Reserve Policy adopted 02/25/2021
Highlights of Progress

• Days Cash on Hand
  - Ended December 31, 2020 at 270
  - Forecasted for June 30, 2021 (end of Fiscal year) at 273
  - Current forecast for
    - FY25 is 241 vs. Target of 231
    - FY23 forecast of 215 (lowest point based on current 5-year forecast)

• Average Cost of Energy
  - $67.09 YTD
  - Q2 was $57.24
  - Substantial unexpected costs in Q1 related to extended heat waves and smoke periods in July-September quarter
  - Forecast for Full FY is $61.94
  - Forecast for FY25 is $56.58

• Change in Net Position
  - Positive $11.2 million YTD vs. Budget of Negative ($7.9 million)
  - Forecasted for Full FY $3.8 million vs. Budget of Negative ($8.5 million)
  - Current forecast for
    - FY25 is $25.0 million
    - 5-year period Negative ($2.2 million)
    - Lowest year in current forecast – FY22 at Negative ($15.8 million)

• Credit Rating
  - Current
    - Moody’s – Baa2
    - Fitch – BBB+
  - No change since last report
Challenges

• PCIA rate increases and forecasting uncertainty
  o Substantial increases in PCIA starting on January 1, 2021 will have significant impact on revenues over the next few years
  o Current forecast indicates that reserves can be maintained above policy levels, but will need to be monitored

• Net Position in Current Fiscal Year (2020-2021) impacted by significant, unexpected energy costs in Q1
  o FY21 was already expected to be less favorable than prior years due to revenue reductions from PCIA changes and PG&E Generation Rate decreases
  o Full-year currently expected to be above Budgeted level, but could be less if other surprises
Priorities for CY21

- Evaluate adding a 3rd rating agency
- Investment Performance
  - Still working on details of how to best present this info
  - Will schedule annual reviews for the A&F Committee with the 2 investment managers after June 30, 2021
5-Year Strategic Plan Progress
1st Half FY21
Organizational Excellence
Strategic Objectives

A. **Culture and People**: Foster a workplace culture that attracts and develops exceptional talent and values all people

B. **Innovation**: Foster a culture of innovation to yield solutions that accelerate our mission

C. **Data and Technology**: Increase capabilities and efficient use of data and technology to support organizational decision making and program execution

D. **External Vendor Partners**: Implement vendor policies that embrace diversity and inclusion and that optimize engagement results

E. **Governance**: Follow best practices for governance and succession to engage and develop qualified, diverse Board members
# Key Performance Indicators

## Financial Stewardship – Metrics at FY End

<table>
<thead>
<tr>
<th></th>
<th>2020 Baseline</th>
<th>First Half FY21 Update</th>
<th>2025 Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Governance</td>
<td>High</td>
<td>High</td>
<td>High</td>
</tr>
<tr>
<td>Staff Satisfaction</td>
<td>High</td>
<td>Initiating survey</td>
<td>High</td>
</tr>
<tr>
<td>Innovation Impact</td>
<td>High</td>
<td>Delayed</td>
<td>High</td>
</tr>
<tr>
<td>Organizational Policies</td>
<td>High</td>
<td>High</td>
<td>High</td>
</tr>
<tr>
<td>Technology and Systems</td>
<td>Medium</td>
<td>Medium</td>
<td>High</td>
</tr>
</tbody>
</table>
Highlights

Culture and People
• Employee Handbook updated in June 2020
• Continued hiring during COVID/WFH
• Held team building and other social activities during extended WFH

Innovation
• Supporting various innovation projects through grants and letters of support
• Additional expansion under development

Technology and Systems
• Hired data manager
• Implemented customer support and analytics tools
• Launched Data Warehouse Project

External Vendor Partners
• Reviewing internal policies

Governance
• Formed and met with Board Subcommittee to review and implement best practices
Challenges

- Work from home since March 2020; continuing until January 2022
FY 21 Priorities

Culture and People
- Staff Satisfaction Survey – in process
- Team-building and social opportunities
- Assess benefits and incentives compared to market and peers

Innovation
- Hire Innovation lead

Technology and Systems
- Data Warehouse Project
- Data Security Summary underway

External Vendor Partners
- Extensive DEAI work underway
- Update and implement Inclusive and Sustainable Workforce and Ethical Vendor Policies

Governance
- Complete and post Board member/alternate/CAC orientation/training modules
- Update policies:
  - Policy 16 updated March 2021
  - Policy 18 – updated Feb 2021
- Utilize EC to fuller advantage
4. Diversity, Equity, Accessibility, and Inclusion (DEAI) Process

Executive Committee Meeting
April 12th, 2021
Agenda

- Background/Discussion of CAC Equity Statement
- Senate Bill 255 and Utility Supplier Diversity
- Draft Scope of Work for Equity Consultant
- Proposed Timeline
- Budget
- Board Subcommittee Composition
- Citizens Advisory Committee Involvement
Background: Citizens Advisory Committee Equity Statement

• CAC Equity Working Group formed July 2020
• Primary task of Equity Working Group: “ensure equity is a priority across all working groups and built into PCE strategic priorities”
• CAC’s draft equity statement accepted by the Board of Directors at January 28, 2021 meeting
• Board to work with CAC to build on Draft Equity Statement and create DEAI Organizational Statement/Policy and Action Plan
CAC Equity Statement

• In light of the community’s focus on anti-racism and the Black Lives Matter Movement following the death of George Floyd in May of 2020 and other continuing instances of systemic racism and institutional violence against black people, the Peninsula Clean Energy CAC Equity Working Group has worked over the past few months on a statement that would embody the commitment of the organization to ensure equity and inclusion in their work. The working group recognizes that there are many forms of discrimination that impact people from different backgrounds but the growing awareness of significant violence and discrimination against people of color (BIPOC) is our current focus, and we are committed to developing a framework that will eventually address discrimination in all its forms.

• Peninsula Clean Energy Citizens Advisory Committee Draft Statement on Equity and Inclusion
  o Peninsula Clean Energy commits to making anti-racism top of mind during decision making.
  o Will follow best practices in hiring, vendor selection and project selection
  o Will use a racial equity lens when developing the community impact report
  o Develop a means of tracking revenue and formulating a mechanism (qualitative and quantitative) that ensures accountability.
  o Current board goals - 20% of programs funding going to low-income communities (working on definition)
  o Pursue equity in energy generation and programs
  o Low-income households, as well as Black, Hispanic, and Native American households, pay a much larger share of their income on energy bills, straining budgets and putting them at heightened risk of utility shutoffs during the COVID-19 pandemic and recession (https://www.aceee.org/press-release/2020/09/report-low-income-households-communities-color-face-high-energy-burden)
SB 255 (Bradford) and Utility Supplier Diversity

• SB 255 signed in October 2019
• Requires Community Choice Aggregators to “annually submit a detailed and verifiable plan for increasing procurement from small, local, and diverse business enterprises”
• Expands California Public Utilities Commission’s (CPUC’s) Utility Supplier Diversity Program
DEAI Scope of Work Overview

• Calls for designing a process for the Board of Directors and staff to:
  1. Gain an understanding of priority DEAI issues to be addressed by PCE
  2. Create and update policies to address these issues
  3. Support staff in operationalizing these policies
DEAI Scope of Work Continued

• Conduct DEAI organizational needs assessment that:
  1. Identifies opportunities for enhancing equity fluent leadership within the organization
  2. Identifies norms and processes that may contribute to implicit bias in contracting, employment, HR practices, and internal organizational culture
  3. Identifies issues of environmental and social justice related to Peninsula Clean Energy’s operations, emphasizing equitable access to clean and lower priced energy in the organization’s customer offerings, programs, and benefits
  4. Identifies how PCE can improve performance on required regulatory reporting related to DEAI
DEAI Scope of Work Continued

• Create organizational DEAI statement or policy to be approved by the Peninsula Clean Energy Board of Directors
  o Builds on CAC Equity Statement

• Updates relevant organizational policies, including:
  o Strategic Plan
  o Employee Handbook
  o Policy #9 Ethical Vendor Standards
  o Policy #10 Inclusive and Sustainable Workforce Policy

• Create accountability metrics to annually report on progress
Proposed RFP Timeline

Week of April 19\textsuperscript{th} – DEAI Subcommittee meeting to review draft RFP
Week of April 26\textsuperscript{th} - Staff Revise RFP after DEAI Subcommittee’s Input
Week of May 3\textsuperscript{rd} – Issue RFP
May 28\textsuperscript{th} - RFP responses due
Week of May 31\textsuperscript{st} – Internal Review of RFP Responses
Week of June 7\textsuperscript{th}- Top respondents interviewed by DEAI Subcommittee, Subcommittee Selects Consultant
June 24\textsuperscript{th} or July 22\textsuperscript{nd}- Board approves contract
Proposed Timeline and Budget for DEAI Project

- Project Start in July or August 2021
- Anticipate similar timeline to Strategic Planning Process
  - Around 4-6 months
- Budget range
  - Could be substantially more than 100k
DEAI Subcommittee Composition

- Donna Colson- Burlingame (Co-Chair)
- Michael Smith- Alternate Redwood City (Co-Chair)
- Roderick Daus-Magbual- Daly City
- Sam Hindi- Foster City
- Carlos Romero- East Palo Alto
CAC Involvement

- Circulating the Request for Proposals to their networks in May
- 1-2 CAC Volunteers to serve as a staff resource
  - Provide informal feedback throughout this process
5. NEM Cash-out Update

Executive Committee Meeting
April 12, 2021
PCE NEM Cash-out 2017-2020

• Calculated after April billing cycle
• Customers with account credits over $100 receive a check for account balance with no payout cap
• In February 2020 PCE Board adopted a new policy to cap payouts at $20K per NEM account starting in 2021
• PCE new cash-out policy still significantly more generous than other CCAs with lower caps
COVID Energy Use Impacts

• Energy usage shifted for many facilities in 2020 due to pandemic closures and WFH policies
• Schools in particular saw a significant drop daily energy use and most teachers and students have been distance learning since March 2020
• However the large solar systems installed at schools and many other facilities continued to generate and export excess solar energy back onto the grid
NEM Cash-out 2021

• On track to be notably higher than 2020
• 90% of the top 50 NEM Cash-out candidates are schools and/or municipal facilities
• Several facilities will be subject to the new $20K cash-out cap due to shifting energy use patterns seen in 2020
• Expected to return to more ‘normal’ cash-out activity in 2022
Regular Agenda

6. Committee Members’ Reports (Discussion)
Regular Agenda

Adjourn