Peninsula Clean Energy
Board of Directors Meeting
February 24, 2022
Agenda

• Call to Order / Roll Call

• Public Comment (for items not on the Agenda)

• Action to set the Agenda and Approve Consent Items 1-5
  o Consent - Public Comment

• Regular Agenda

• Adjournment
6. Chair Report (Discussion)
7. CEO Report (Discussion)
Staffing Updates

• Interviewing a number of COO candidates

• Finalizing CFO position description
  o Hope to post this week
Other Updates

• CC Power Long Duration Storage and Board Meeting tomorrow

• Initial enrollment notices have been sent to Los Banos customers --- starting in April, Los Banos customers will receive cleaner and less expensive electricity from Peninsula Clean Energy!

• Moving to Remote Working Policy for organization
  o All-staff, in-person off site meeting on March 17
Upcoming Meetings

• Citizens Advisory Committee:
  o March 10 at 6:30 p.m. (Zoom)

• Executive Committee:
  o March 14 at 10:00 a.m. (Zoom)

• Board of Directors:
  o March 24 at 6:30 p.m. (Zoom)
8. CAC Report (Discussion)
9. Selection of Chair and Vice Chair of Peninsula Clean Energy Board of Directors (Action)
10. Authorize New Peninsula Clean Energy Rates Effective April 1, 2022 with a Net 5% Discount in Generation Charges for ECOplus Compared to PG&E Generation Rates (Action)
March 1, 2022 PG&E Rate Change

- PG&E will be changing rates across the board effective March 1, 2022
- PCIA rates are decreasing significantly across all rate classes
- PG&E Generation rates are going up across all rate classes
- Net impact will allow for PCE to adjust our generation rate for ECOplus mitigating some of the revenue shortfall from maintaining our 5% value proposition last year when the 2016 Vintage PCIA rates were much higher and PG&E Generation rates were much lower.
Current PCE Rate Making Methodology

\[(\text{PG&E Generation Rate} \times 0.95) - \text{PCIA} - \text{FFS}\]

\[= \text{PCE ECOplus Rate}\]
## PG&E System Average Generation Rates

<table>
<thead>
<tr>
<th>Customer Class</th>
<th>3.1.21</th>
<th>3.1.22</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential</td>
<td>$0.11418</td>
<td>$0.15086</td>
<td>32%</td>
</tr>
<tr>
<td>Small Commercial</td>
<td>$0.10950</td>
<td>$0.14520</td>
<td>33%</td>
</tr>
<tr>
<td>Medium Commercial</td>
<td>$0.11715</td>
<td>$0.15596</td>
<td>33%</td>
</tr>
<tr>
<td>B-19T</td>
<td>$0.10144</td>
<td>$0.13575</td>
<td>34%</td>
</tr>
<tr>
<td>B-19P</td>
<td>$0.09747</td>
<td>$0.13461</td>
<td>38%</td>
</tr>
<tr>
<td>B-19S</td>
<td>$0.11002</td>
<td>$0.14742</td>
<td>34%</td>
</tr>
<tr>
<td>Streetlights</td>
<td>$0.09091</td>
<td>$0.12005</td>
<td>32%</td>
</tr>
<tr>
<td>Standby</td>
<td>$0.08207</td>
<td>$0.10842</td>
<td>32%</td>
</tr>
<tr>
<td>Agriculture</td>
<td>$0.10296</td>
<td>$0.13483</td>
<td>31%</td>
</tr>
<tr>
<td>B-20 T</td>
<td>$0.09304</td>
<td>$0.12642</td>
<td>36%</td>
</tr>
<tr>
<td>B-20 P</td>
<td>$0.09965</td>
<td>$0.13177</td>
<td>32%</td>
</tr>
<tr>
<td>B-20 S</td>
<td>$0.10394</td>
<td>$0.13501</td>
<td>30%</td>
</tr>
<tr>
<td>SYSTEM</td>
<td>$0.10893</td>
<td>$0.14434</td>
<td>32%</td>
</tr>
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</table>
## PCIA Decrease

<table>
<thead>
<tr>
<th>Customer Class</th>
<th>3.1.21</th>
<th>3.1.22</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential</td>
<td>$ 0.04756</td>
<td>$ 0.02002</td>
<td>-58%</td>
</tr>
<tr>
<td>Small Commercial</td>
<td>$ 0.04613</td>
<td>$ 0.01928</td>
<td>-58%</td>
</tr>
<tr>
<td>Medium Commercial</td>
<td>$ 0.04947</td>
<td>$ 0.02072</td>
<td>-58%</td>
</tr>
<tr>
<td>Large Commercial</td>
<td>$ 0.04534</td>
<td>$ 0.01938</td>
<td>-58%</td>
</tr>
<tr>
<td>Streetlights</td>
<td>$ 0.03788</td>
<td>$ 0.01594</td>
<td>-58%</td>
</tr>
<tr>
<td>Standby</td>
<td>$ 0.03442</td>
<td>$ 0.01441</td>
<td>-58%</td>
</tr>
<tr>
<td>Agriculture</td>
<td>$ 0.04293</td>
<td>$ 0.01790</td>
<td>-58%</td>
</tr>
<tr>
<td>E-20 T</td>
<td>$ 0.03880</td>
<td>$ 0.01678</td>
<td>-58%</td>
</tr>
<tr>
<td>E-20 P</td>
<td>$ 0.04159</td>
<td>$ 0.01750</td>
<td>-58%</td>
</tr>
<tr>
<td>E-20 S</td>
<td>$ 0.04345</td>
<td>$ 0.01793</td>
<td>-58%</td>
</tr>
<tr>
<td>BEV1</td>
<td>$ 0.03867</td>
<td>$ 0.01691</td>
<td>-58%</td>
</tr>
<tr>
<td>BEV2</td>
<td>$ 0.04544</td>
<td>$ 0.01929</td>
<td>-58%</td>
</tr>
</tbody>
</table>
## PG&E System Average Bundled Rates

<table>
<thead>
<tr>
<th>Customer Class</th>
<th>1.1.22</th>
<th>3.1.22</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential</td>
<td>$0.26820</td>
<td>$0.29155</td>
<td>8.7%</td>
</tr>
<tr>
<td>Small Commercial</td>
<td>$0.29452</td>
<td>$0.31931</td>
<td>8.4%</td>
</tr>
<tr>
<td>Medium Commercial</td>
<td>$0.26389</td>
<td>$0.29747</td>
<td>12.7%</td>
</tr>
<tr>
<td>B-19T</td>
<td>$0.18321</td>
<td>$0.20037</td>
<td>9.4%</td>
</tr>
<tr>
<td>B-19P</td>
<td>$0.21610</td>
<td>$0.24418</td>
<td>13%</td>
</tr>
<tr>
<td>B-19S</td>
<td>$0.22809</td>
<td>$0.25933</td>
<td>13.7%</td>
</tr>
<tr>
<td>Streetlights</td>
<td>$0.33103</td>
<td>$0.35567</td>
<td>7.4%</td>
</tr>
<tr>
<td>Standby</td>
<td>$0.17034</td>
<td>$0.19253</td>
<td>13%</td>
</tr>
<tr>
<td>Agriculture</td>
<td>$0.26448</td>
<td>$0.29186</td>
<td>10.4%</td>
</tr>
<tr>
<td>B-20 T</td>
<td>$0.14951</td>
<td>$0.17464</td>
<td>16.8%</td>
</tr>
<tr>
<td>B-20 P</td>
<td>$0.18757</td>
<td>$0.21593</td>
<td>15.1%</td>
</tr>
<tr>
<td>B-20 S</td>
<td>$0.19940</td>
<td>$0.22939</td>
<td>15%</td>
</tr>
<tr>
<td>SYSTEM</td>
<td>$0.25128</td>
<td>$0.27756</td>
<td>10.5%</td>
</tr>
</tbody>
</table>
Staff Recommendation

• Staff recommends that the Board authorize rate adjustments to San Mateo County rates based on 2016 PCIA Vintage for ECOplus with a 5% discount to PG&E.

• Staff recommends that the Board authorize implementation of a new rate schedule for Los Banos customers based on 2021 PCIA Vintage for ECOplus with a 5% discount to PG&E.

• If approved both rate schedules will be effective April 1, 2022.
11. Peninsula Clean Energy Labor Policy (Discussion)
Sustainable Workforce:

PCE desires to facilitate and accomplish the following objectives:

1) Support for and direct use of local businesses;
2) Support for and direct use of union members from multiple trades;
3) Support for and use of training and State of California approved apprenticeship programs, and pre-apprenticeship programs from within PCE’s service territory; and
4) Support for and direct use of green and sustainable businesses.
Peninsula Clean Energy Policy 10

For Power Purchase Agreements with Third Parties:

PCE shall collect information from respondents to any bidding and/or RFP/RFQ process regarding past, current and/or planned efforts by project developers and their contractors to:

- Employ workers and use businesses from the PCE service territory
- Employ properly licensed contractors
- Utilize multi-trade project labor agreements
- Utilize local apprentices
- Pay workers the correct prevailing wage
- Display power at jobsites about prevailing wage requirements
- Provide workers compensation coverage to on-site workers
- Support and use State of CA approved apprenticeship programs

This collected information from proposers is used to evaluate workforce impacts of proposed projects
### PPAs with Third Parties: % of Offers with PLA and Prevailing Wage

**Project Labor Agreements** *

<table>
<thead>
<tr>
<th>Technology</th>
<th>In-State</th>
<th>Out-of-State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Geothermal</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Solar+Storage</td>
<td>80% **</td>
<td>0%</td>
</tr>
<tr>
<td>Stand-Alone Storage</td>
<td>73%</td>
<td>0%</td>
</tr>
<tr>
<td>Wind</td>
<td>100%</td>
<td>0%</td>
</tr>
</tbody>
</table>

**Prevailing Wage** *

<table>
<thead>
<tr>
<th>Technology</th>
<th>In-State</th>
<th>Out-of-State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Geothermal</td>
<td>100%</td>
<td>92%</td>
</tr>
<tr>
<td>Solar+Storage</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Stand-Alone Storage</td>
<td>91%</td>
<td>100%</td>
</tr>
<tr>
<td>Wind</td>
<td>100%</td>
<td>100%</td>
</tr>
</tbody>
</table>

Data Sources:
* Aggregated information from Peninsula Clean Energy RFO proposals received in January 2022 and California Community Power RFO received in December 2021.

** Includes proposals for Solar+Storage projects greater than 20 MW in size.
Peninsula Clean Energy Policy 10

For Energy Efficiency Projects:

• PCE shall use best efforts to support local businesses, union labor, and local apprenticeship programs.

• PCE shall use best efforts to ensure each construction contractors or subcontractors utilize local businesses, union labor, local apprenticeship, and fair compensation practices in program implementation including proper assignment of work to crafts that traditionally perform the work.
Customer Energy Programs

**Low Income Home Upgrade Program**
- Serve 200 homes income-qualifying single-family homes over two years.
- Provide minor home repairs, energy upgrades and electrification measures (HPWH, electric dryer, induction cooktop)
- To date enrolled 6 union contractors to the program (2 electrical, 2 HVAC, 2 plumbing)
- More contractors are needed

**EV Ready Program**
- Install 3500 EV chargers over 4 years
- Some projects use trade ally program, others use pre-existing contractor or public RFP
- Additional contractors needed to meet goals of project
12. Diversity, Equity, Accessibility, and Inclusion (DEAI) Project Update (Discussion)
Agenda

• Background/Selection of DEAI Consultant
• Information about selected consultant: GCAP Services
• Review of Deliverables
• Project Status Update
  o Development of DEAI Survey
• Next Steps
DEAI RFP Process and Consultant Selection

- DEAI RFP was released as a competitive solicitation in early May, 2021
- Responses due in mid-June 2021
- Received 8 proposals, 7 complete
- DEAI Subcommittee interviewed top 3 finalists in early/mid July
- Staff posed additional questions to top 2 finalists in early August
- Board Subcommittee and Staff had follow up meetings with top 2 finalists in late September/early October
- Consensus reached on top Consultant, GCAP Services, on 10/15
- Board approved contract with GCAP Services on 10/28
About GCAP Services, Inc. and Rosales Business Partners

- Minority Business Enterprise (MBE) certified professional consulting firm headquartered in Costa Mesa, CA
- 75% of employees are minority and/or women
- Over 22 years experience providing management, assessment, benchmarking, training, and support in a wide variety of DEAI work areas
- Hired by the CPUC to implement the Supplier Diversity Program
- Subcontractor for this engagement- Rosales Business Partners (RBP)
  - RBP is a women-owned San Francisco based consulting firm focused on DEAI regarding internal and external workforce policies and programs
Deliverables as Outlined in the RFP

1. Review Relevant DEAI Legislation and Regulatory Requirements

2. Conduct DEAI Organizational Needs Assessment

3. Create Organizational DEAI Statement or Policy

4. Update Relevant Organizational Policies

5. Create Organizational Departmental Goals, Practices, and Metrics to Operationalize DEAI Policies
Project Status

• DEAI work began on 11/15 with kickoff meeting

• Met with consultant on 11/17 to brainstorm list of stakeholders for DEAI survey

• GCAP started regulatory/legislative review of Prop 209, GO 156, SB 255 (Task 1)

• GCAP started initial review of policies and documents (Task 4)
Project Status Continued- Survey Development

• Majority of the work done from mid-December through mid-February was on development of DEAI Survey
• Two survey types: internal and external
• GCAP provided first draft of survey questions on 1/4/22, staff conducted internal review and met with GCAP on 1/7/22 to discuss initial feedback
Survey Development – Environmental Justice Questions

• Staff asked GCAP to add in more questions that centered environmental justice, energy equity, and democracy into external survey

• Assessment questions from CEJA report focused on the following five subject areas:
  o Coordination with Local CBOs
  o Accessible Information and Outreach
  o Community-Driven Local Program Design
  o Transparent Decision-Making
  o Local and State Accountability
Survey Development Continued

• Staff and GCAP team met with Board DEAI subcommittee on 1/27/22 to review the following:
  o survey definitions
  o survey questions
  o stakeholder groups to be surveyed
• Staff and GCAP incorporated feedback from DEAI Subcommittee, had final reviews of survey on 2/4 and 2/8
• Survey went live on 2/9/22, will close on 3/2/22
Next Steps

• Conducting 12 individual interviews

• GCAP will monitor survey response level and will send reminders

• After survey close, GCAP will review and analyze the results and will draft a report and next steps

• GCAP will complete their regulatory/legislative analysis of Prop 209, SB 255, and GO 156

• GCAP will review additional documents and will draft recommended revisions to the organizational policies
13. Board Members’ Reports (Discussion)
Adjournment