

2021 Request for Offers for Renewable Energy + Storage

Q&A Responses

January 10, 2022

Peninsula Clean Energy, a California Joint Powers Authority, soliciting competitive offers for the purchase of renewable energy and storage contracts to fulfill our energy goals, specifically Peninsula Clean Energy's goal to serve our customers' electricity needs with renewable energy in all hours throughout the year.

RFO Launch Date: November 18, 2021

Responses are due January 14, 2022, at 5 PM Pacific Prevailing Time.

RFO Website: PenCleanEnergy.com/2021-rfo-for-renewable-energy-storage

Q&A Responses

This document includes all questions received as of January 7, 2022

#	Question	Response
1	Please describe whether the initial submitted offer is binding. Or once short-listed, is the contract to be negotiated between the parties based on mutually agreed project parameters	Contracts will not be binding until approved by Peninsula Clean Energy’s Board as necessary and mutually executed. We will make decisions on what contracts to shortlist based on the RFO submissions including both price and comments on the pro forma contracts. We will require shortlisted offers to execute exclusivity agreements committing to the terms of the offer prior to starting negotiations.
2	If there is a fully executed GIA agreement, would you like to receive the entire 100+ page document or is there another method you would prefer to show proof of interconnection?	Proof of interconnection will only be required for shortlisted projects. If your project is shortlisted, we will need to see the interconnection study/ies and/or interconnection agreement and we will want to see the full documents.
3	Does PCE have a specific term length preference? Or is it agnostic to offers between 1 and 20 years?	We have a slight preference for shorter term lengths.
4	Will the short list be published for the public to see who they are?	We do not generally publish our shortlist. We do not make proposals or contracts public until we have a fully negotiated contract that is ready for execution. Any contracts that require Board approval according to Peninsula Clean Energy’s procurement policies will be brought to Peninsula Clean Energy’s Board for approval.
5	Can a portfolio of 3 existing small hydros in same general area (all with CAISO meters) with aggregate capacity >5.0 MW submit a bid? The output profile would seem to be a good fit for PCE 24/7 carbon free energy objective.	Yes, we are interested in small hydro projects.
6	For shaped proposals do you expect to receive firm renewable energy during those hours or is the expectation for a financially settled shaped contract? How do you	Yes, we are looking to receive firm renewable energy during the hours. We will be posting a pro forma contract with payment terms to the website shortly.

	expect payments for shortfalls or excesses to work in the shaped contract?	
7	Could you address this statement in the RFO: “Peninsula Clean Energy will consider offers from all eligible resources, but in consideration of its current open position as well as current economic trends, Peninsula Clean Energy does not anticipate stand-alone solar projects to be cost competitive and Peninsula Clean Energy has limited appetite for additional solar paired with storage.”	Peninsula Clean Energy has a goal to provide our customers with 24/7 renewable energy. As we develop our power portfolio, we're looking for resources that can help us to meet our open position. We've executed several solar and solar plus storage contracts and so we have limited room in our portfolio for additional solar or solar plus storage contracts. As part of our quantitative evaluations, we will look at how well a project is helping Peninsula Clean Energy to meet its open position.
8	Is there a specific customer segment (i.e., residential or commercial) that's a focus or does this opportunity cut across all customers.	Through this RFO, Peninsula Clean Energy is procuring wholesale power that would be used to serve all of Peninsula Clean Energy's customers.
9	Can you update the website link to the NDA? It's currently linked to RFO Instructions Final-1.pdf file rather than the NDA.	The link has been updated. The NDA is available here: https://www.peninsulacleanenergy.com/wp-content/uploads/2022/01/Attachment-6-PCE-Confidentiality-Agreement-Form-NonDisclosure-NDA-v2018.03.pdf
10	My client is an experienced owner/operator of small hydro projects and is interested in bidding a 3.5 MW hydro project which generates 4-5 GWh/year. This facility is existing so has no development or financing risk and could begin deliveries in the near term. The facility is run-of-river so provides firm power with Resource Adequacy in months it operates, typically Nov - June each year which should help PCE achieve its 24/7 carbon free energy objective. Will PCE consider a project this size, nominally small than the state size preference?	Yes, we will consider this project.

<p>11</p>	<p>Please clarify if Storage Only Projects must complete tab 2a of the Offer Form as indicated on the table provided on page 21 of the RFO Instructions document.</p>	<p>No, Storage projects do not need to complete out tab 2a.</p>
<p>12</p>	<p>Will you be posting an "Attachment 2c: Storage only term sheet"?</p>	<p>Please use the terms in Section 5 of the RFO Instructions for pricing. The Attachment 2c Storage only and Attachment 2b Renewable energy and storage agreements will be provided at shortlisting.</p>
<p>13</p>	<p>On page 21 of the RFO Instructions, the chart at the top of the page indicates that Storage Only offers should fill our sheet 2a in the Offer Form - is this correct? sheet 2a is RE Facility Details while sheet 3 is Storage Facility Details. Please confirm what a Standalone Storage Only offer should fill out.</p>	<p>No, Storage projects don't need to fill out tab 2a.</p>
<p>14</p>	<p>When can we expect the Term Sheet for Storage Only projects to be posted? We are concerned about not having enough time to review the T&Cs included in the T/S to properly price our offers. Thanks!</p>	<p>Please use the terms in Section 5 of the RFO Instructions for pricing. The Attachment 2c Storage only and Attachment 2b Renewable energy and storage agreements will be provided at shortlisting.</p>
<p>15</p>	<p>On page 22 of the RFO instructions, contract terms are specified as number 7 in the offer form, but this is not a tab in the offer form. Only Attachment 2A Renewable Energy Only PPA is uploaded to your website; Attachments 2B and 2C are not uploaded. Are we expected to provide red line comments in these agreements or should this be an added tab to the offer form workbook? If you could please upload attachments 2B and 2C to the website, it would be greatly appreciated.</p>	<p>We will collect comments on contract terms at the shortlisting stage. Please price assuming the terms in the contracts for Renewable Only and Shaped Offers and according to the requirements in Section 5 of the RFO instructions for other products. The Attachment 2c Storage only and Attachment 2b Renewable energy and storage agreements will be provided at shortlisting.</p>

<p>16</p>	<p>With regard to Schedule F of the PPA, will PCE consider proposals in this RFP which do not include this option for Buyout by the Buyer</p>	<p>Yes, Peninsula Clean Energy will consider proposals that do not include the buyout option for buyer.</p>
<p>17</p>	<p>When will Attachments 2b and 2c be posted on the website?</p>	<p>Please price assuming the terms in the contracts for Renewable Only and Shaped Offers and according to the requirements in Section 5 of the RFO instructions for other products. The Attachment 2c Storage only and Attachment 2b Renewable energy and storage agreements will be provided at shortlisting.</p>
<p>18</p>	<p>Contract terms: pg 22 of RFP seems to indicate that there should be a Tab 7 called Contract Terms in the Offer Form. We only see 6 tabs in the form. Please confirm if the correct version of the Offer Form has been uploaded. Please confirm whether it is sufficient to communicate the contract terms in the form of a redline of the PPA? If not, please clarify how Contract Terms must be submitted.</p>	<p>Please price assuming the terms in the contracts for Renewable Only and Shaped Offers and according to the requirements in Section 5 of the RFO instructions for other products. The Attachment 2c Storage only and Attachment 2b Renewable energy and storage agreements will be provided at shortlisting. The RFO Instructions have been updated to reflect this.</p>