**Peninsula Clean Energy**

**Public Facilities Solar and Solar + Storage RFP**

**Questions and Peninsula Clean Energy Responses**

PCEA will publish questions and answers on a rolling basis throughout the RFP.

Interested parties are encouraged to check this document on the [RFP website](https://www.peninsulacleanenergy.com/solicitation/publicfacilitiesrfp/) regularly for updates.

**Please submit your Statement of Interest as soon as possible. Deadline is 7/15.**

**Deadline for Questions is July 15, 2022**

RFP Webinar: June 28, 2022 (completed)

See RFP website for link to slides and webinar recording

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| **Submitted Question** | **Peninsula Clean Energy’s Response** |
| Is there an anticipated operational scheme for storage, given backup needs, bill savings, etc.? And presumably, energy storage must have an inverter with grid-forming capabilities?  | The battery’s primary design purpose is for backup power. The inverter needs to be capable of islanding facility loads. We expect further iteration will be required with site hosts once we see pricing and they may choose to use the battery for economic purposes to offset some of the costs, with potential trade-offs to backup power duration and system life.  |
| On the EPC proposal. What is your expected O&M term?  | 5-years required. We are ask for proposals of 20 years if you can provide that. |
| Do you need the replacement cost included in the [battery] proposal?  | We would like to see replacement costs but primary pricing is for the initial system without replacement.  |
| Have you laid any groundwork on permitting or will that be entirely up to the winning installer? | We have not done permitting work. That work should be part of the selected firm’s scope.  |
| How is the performance guarantee determined? | For PV, it is based on a specific percentage of the PVSyst output. For battery performance, bidders should propose a performance guarantee schema. |
| What happens if the project costs are above the current electricity costs for the facility/city? Can that still be approved by City Manager? | We have communicated with all cities the value of a solar PPA as a hedge against rising utility rates, and see that as a major value, however we are certainly targeting a lower PPA rate than their Year 1 electricity cost. It is ultimately up to each city manager to make a determination of net financial benefit to the city.  |
| Does PCE require pricing for all sites or can the contractor be selective? (e.g., Are we required to price the Brisbane site given it’s small system size?) | Yes, pricing for and inclusion of all sites is required.   |
| Assuming this pilot program is successful with the selected contractor, will PCE utilize the same contractor for portfolio expansion and/or new portfolios? Or will another RFP process be run? | Selection in this round of the program does not guarantee selection for future rounds.  A decision has not been made as to whether another RFP process would be run for a future round. |
| Does PCE want the batteries to be priced within the PPA rate or capacity payment OR can it be priced separately? | PCE Response:  We would prefer to see batteries priced both ways.  However, the requirement is that they be priced separately. |
| The timeline for responding is fairly aggressive and with the current supply chain environment. Would PCE be willing to extend the proposal deadline to August 31st? | Driving the deadline as we see it is ensuring that the projects are eligible for the 2022 ITC.   With the required time for reviewing submissions, contract negotiations, and approvals by both parties, that doesn’t seem realistic if the RFP deadline is August 31.  **Again, we encourage all parties to submit a statement of interest as soon as possible to get qualified so you can review the Project Packages and have time to prepare your proposals prior to the RFP deadline.**  |
| Do we need to do a layout for each building site and would we be able to get single lines for the switchgear? Or will this come in the project package if we get shortlist after Statement of interest process? | Those who submit a Statement of Interest and are deemed qualified (meeting minimum requirements specified in RFP documentation) will be provided access to Project Packages which include a site plan and system layout as well as single line diagram. As specified in the RFP document, we did not open switchgear nor review as-builts for existing switchgear, so specifics to how the switchgear itself is wired may not be reflected on the SLDs provided. The sample project packages provided on the RFP website should give you a good indication of what will be provided for all the sites in terms of layout and SLD. Again, we encourage you to submit a statement interest as soon as possible so you can begin reviewing the Project Packages. |
| Will we be able to do a site walk or that will come after you choose Submission deadline (after August 1st)? | Sites have already been evaluated and system designs created by a reputable solar engineering and design firm. We expect that the selected Proposer will want to walk some/all sites for the purposes of verification and further diligence. However, that would not be for the purpose of formulating a proposal.  |