

Peninsula Clean Energy Board of Directors Regular Meeting

September 28, 2023

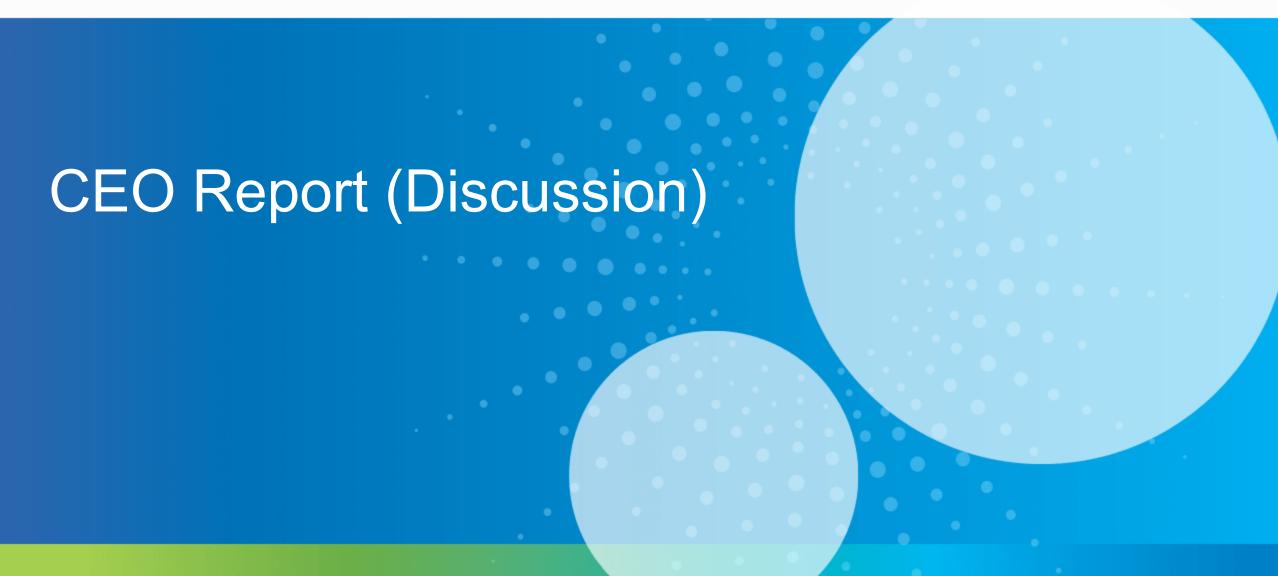
Agenda

- Call to Order / Roll Call
- Public Comment (for items not on the Agenda)
 - o Please note, send any chats to Board Clerk, Nelly Wogberg
- Action to set the Agenda and Approve Consent Items 1
 - Consent Public Comment
- Regular Agenda
- Adjournment









CEO Topics For Tonight

- Update on Surplus Funds Committee Meetings 3 and 4
- Summer 2023 Interns
- PCE Staff Retreat
- Cal-CCA Board Retreat
- Open Positions
- October Meeting Dates

Surplus Funds Committee Update

- Committee met on September 8 and September 27
- Deeper dive into potential allocations around 4 funding categories
 - 1. Increase reserves/days cash on hand
 - 2. Increase customer savings through rebate
 - 3. Additional funding for customer programs (residential/commercial/municipal)
 - 4. Funding for PCE sponsored local power projects
 - Also discussed potential for combined advanced energy center/office space

Next steps

- Final meeting #5 at the end of October to continue discussions and solidify recommendations
- Recommendations to CAC, EC and Board in November

Summer 2023 Intern Recap – THANK YOU!

- ➤ Buildings Electrification: Zachary Meyer / Cal Poly
- ➤ Electric Vehicles: Sophia Young / Lewis & Clark
- ➤ Load Forecasting: Carlos Capell / UC Berkeley
- ➤ Energy Equity: Emilia Groupp / Stanford
- ➤ Power Supply Contracts: Lauren Dineen / U Michigan
- ➤ Energy Analytics: Jasper Liu / UC Davis
- ➤ Energy Analytics: Hubert Nguyen / UC Davis

Staff Retreat Recap

- Staff Retreat held Sept 20-21 at Costanoa Lodge in Pescadero
- Facilitated by Potrero Group who explored the team's strengths, challenges, and engaged us in future industry scenarios and opportunities
- Several of the ideas and suggestions will carry forward to the Board retreat in November



2023 Cal-CCA Board Retreat

- September 26-27 at Sonoma Clean Power
- Leadership from CPUC, CEC, CAISO and Governor's Office
- Key Priorities for State Agencies
 - Reliability (RA, Regionalization)
 - Safety (Shift in IOU resources is creating interconnect and other delays)
 - Compliance (current focus is on reliability)
 - Affordability (anticipate rate increased and income graduated rates)
- Developers Panel Project Delays, Interconnection, MTR relief, et al
- Day 2: Cal-CCA Policy and Operations discussions

Currently Posted Positions

Please help us spread the word!

- Chief Operating Officer (recruiter support)
- Chief Financial Officer (recruiter support)
- Los Banos Community Relations Associate Manager
- Power Resources Sr/Manager Market Operations



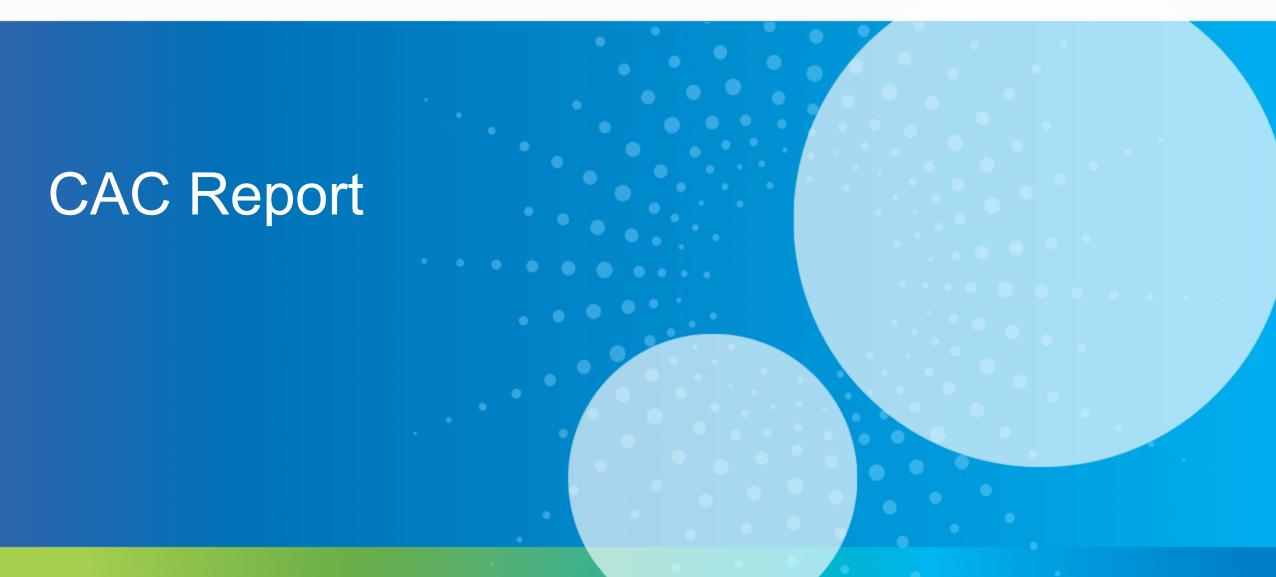
https://www.peninsulacleanenergy.com/join-our-team/

September Meetings

- Audit and Finance Committee:
 - Monday, October 16 at 8:30 a.m.
- Executive Committee:
 - Monday, October 16 at 10:00 a.m.
- Citizens Advisory Committee:
 - Thursday, October 12 at 6:30 p.m.
- Board of Directors:
 - Thursday, October 26 at 6:30 p.m.









EV Ready Program Update and CLEAResult Contract Extension

Board of Directors September 28, 2023



Agenda

- 1. "EV Ready" program overview and updates
- 2. CLEAResult contract extension

Action Item

Approval of CLEAResult contract extension for an additional 3 years, adding \$524,500 in value for a total contract amount of \$2,524,500, for technical assistance services in support of the EV Ready program.

EV Programs Overview



EV Ready Program Overview

Helping the community install EV charging

Technical Assistance (\$2M)

Incentives
(\$12M from PCE,
\$12M from CEC for
Fast Charging)

Workforce Development (\$1M)





EV Ready Program Overview

Eligible properties:

- Multi-family housing
- Affordable multi-family housing
- Workplace/fleet charging
- Public-access charging

New build and retrofits



100+ chargers at SMC garage, our largest project overall



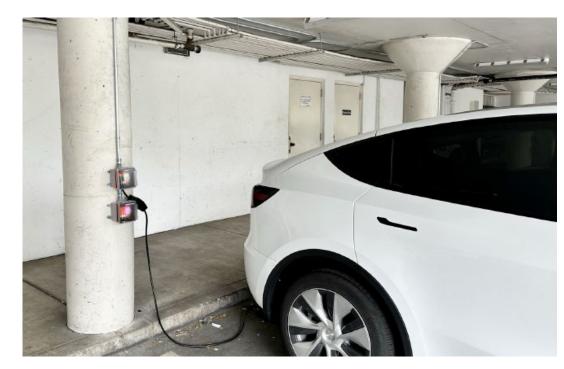
Burlingame Community
Center

EV Ready Program Overview

Customers receive:

- 1. Free (but optional) technical assistance
- 2. Incentives, ranging from \$1,000 \$5,500 per charger, depending on charging type and property type

Incentives cover: High or low power outlets, charging stations, Make-Ready (future-proofing), and Panel Updates



32 Level 1 outlets in Belmont, our largest apartment project

EV Ready Program Strategy

Need

- Avg. driver: 25 35 mi/day
- 94+% of drivers need just 1.65 kW capacity with overnight charge

"Right-Size" Solutions

- Level 1
 - 1.9 kW (dedicated 20-amp circuit), provides 40-50+ recharge miles overnight
- Power-managed Level 2
 - As low as 1.65 kW (4 chargers on a 40A circuit)



"Smart" Level 1 Outlets



Power-Managed Level 2 Chargers

EV Ready Key Program Metrics

More affordable EV charging with underserved communities

- 500+ chargers installed
- Avg. project cost: \$3,500/charger (5X less than PG&E avg.)
- 2,700+ chargers in progress
- Tech. assist. is doubling # of EV chargers per site

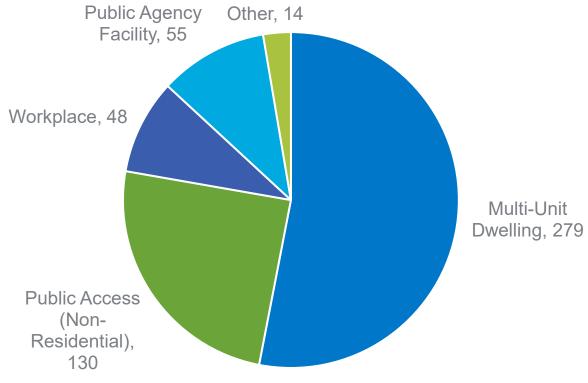
EV Ready Key Program Metrics

More affordable EV charging with underserved communities

 50+% of chargers installed are at apartment/condo sites

 60% of tech. assist.
 projects in progress are apartment/condo sites





EV Ready Key Program Metrics

Growing program impact

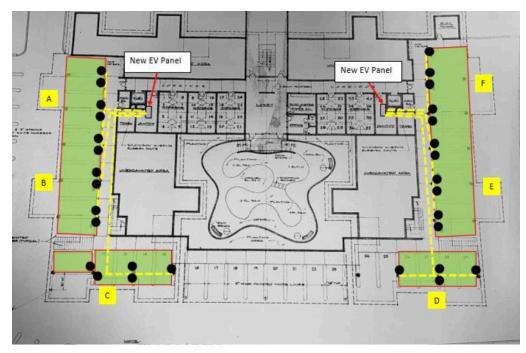
Other programs utilizing Peninsula Clean Energy's strategy:

- 1. SVCE FutureFit Assist
- 2. CEC REACH program
- 3. PG&E Multi-Family and Small Business Direct Install Pilot
- 4. Proposed future CALGreen building codes

CLEAResult Contract Extension

Offering no-cost Technical Assistance to customers

- 1. Education on charging options
- 2. Electrical load assessment
- 3. Recommended charging and design options
- 4. ADA guidance
- 5. Negotiated pricing for EV chargers
- 6. Optional contractor referrals



Charging Evaluation

CLEAResult Contract Details

Current contract

- 1. \$2M over 4 years, ending December 2023
- 2. Components include:
 - 1. Administration and Marketing
 - 2. Charging Evaluations
 - 3. Performance incentive when chargers are installed

Proposed extension

- 1. \$2,524,500 over 7 years, ending December 2026
 - \$524,500 added value and 3-year extension
- Modifications to payment structure including a budget shift from Charging Evaluations to Charging Port Bonus and only counting chargers installed by TA customers for Charging Port Bonus
- 3. \$524,500 in added funds included in approved Programs budget

Recommendation

Approval of CLEAResult contract extension for an additional 3 years, adding \$524,500 in value for a total contract amount of \$2,524,500, for technical assistance services in support of the EV Ready program.

State Legislative Update

Presented by: Mark Fenstermaker Pacific Policy Group September 28, 2023



2023-24 Legislative Session: Change is Afoot

- Many new members in 2023, many more to come in 2025
 - 2023 Redistricting
 - 2024 ends first cycle of new term limit rules
- Leadership Transitions
 - New Assembly Speaker Robert Rivas
 - Incoming Senate Pro Tem Mike McGuire
- Budget Riches to Budget Decline
- Bonds
 - Energy funding for the first time in a legislative bond proposal
 - Mental health bond March 2024 ballot

2023-24 Legislative Session: Things stay the same

Change is a constant

Labor leads

Budget Volatility

AB 1373 (Garcia) - Central Procurement Entity

- Started out as Governor's proposal in trailer bill
 - Did not identify CPE, allowed IOUs to play the role
 - Did not specify resources
 - Included IRP Enforcement
 - Burdensome RA Penalty Provisions
- Lobbied to move proposal into policy bill
- AB 1373 became the vehicle in the Spring PCE Oppose Unless Amended
- Resolved IRP and RA penalty issues early PCE moved to Neutral position
- CPE details refined through the end of session PCE reaffirmed Neutral position

AB 1373 (Garcia) - Continued

- Resources that DWR may procure are limited to resources that:
 - Are not fossil-fuel based
 - Are found by the PUC to not be under contract at sufficient levels
 - * Have a construction and development lead time of at least five years
 - Does not use combustion
- Provisions provide clarity on how DWR will cover RA deficiencies of LSEs
 - Deficient LSEs will be assessed a capacity payment
 - Deficient LSEs may also be assessed a penalty, the capacity payment may cover all or a portion of the penalty
- Authorizes LSEs to voluntarily obtain incremental resources from DWR

SB 537 (Becker) - Brown Act Remote Meetings

- PCE sponsored, Senator Becker authored the measure
- Would allow board members of multi-jurisdiction, cross-county bodies residing more than 40 miles away from the public meeting to appear virtually without being accessible to the public.
- Many amendments during committee process watered down the bill and caused some in support to withdraw.
- Made it to Assembly Floor but never could come up for a vote
- Opposition made many members uncomfortable

State Budget 2023-24

- After two years of surplus, state budget settled at a \$31.5 billion deficit
- Governor reduced, deferred, or shifted many aspects of climate budget, including energy programs
 - Governor has intimated a climate bond can backfill
- Budget may be in worse shape, tax filing deadline extended to October
- Budget outlook for FY 2024-25 is continued deficit

What's Ahead

- Climate Bond
 - Must pass Legislature and be signed by Governor by June 27, 2024 to be placed on November 2024 ballot
 - Proposals right now around \$15.5 billion total with \$2 billion for clean energy programs
- Hydrogen Policy
 - How it's produced and how it's used
- Regional Grid
 - West-Wide Governance Pathways Initiative

Discussion/Questions



