PENINSULA CLEAN ENERGY

5-Year Projections Approved 06/22/23

5-Year Projections		Approved 06/22/23				
Category	FY 2022-2023	FY 2023-2024	FY2024-2025	FY2025-2026	FY2026-2027	FY2027-2028
	Approved Budget	Approved Budget	Projection	Projection	Projection	Projection
OPERATING REVENUES						
Electricity Sales, net	364,961,141	471,670,872	484,233,036	482,737,236	452,054,000	402,863,671
ECO100 Premium	2,822,550	2,953,162	2,961,637	2,978,004	2,994,557	3,019,185
Total Operating Revenues	367,783,691	474,624,034	487,194,674	485,715,240	455,048,558	405,882,856
OPERATING EXPENSES						
Cost of electricity	264,208,440	311,261,389	383,611,464	382,474,223	344,299,885	329,946,422
Personnel	8,583,221	10,922,801	11,578,169	12,272,859	13,009,231	13,789,784
Data Manager	3,600,000	3,871,152	4,103,421	4,349,626	4,610,604	4,887,240
Service Fees - PG&E	1,350,000	1,400,000	1,484,000	1,573,040	1,667,422	1,767,468
Professional Services	1,431,813	1,788,491	1,091,949	1,119,665	1,168,642	1,199,674
Legal	1,474,000	1,574,558	1,633,099	1,707,767	1,786,843	1,870,626
Communications and Outreach	2,686,208	2,850,940	2,964,912	3,048,580	3,134,757	3,223,520
General and Administrative	2,359,806	4,027,236	3,748,298	3,929,634	4,121,293	4,336,551
Community Energy Programs	8,640,000	12,726,000	22,130,000	25,781,000	30,355,000	32,935,000
Depreciation	96,000	234,750	1,062,250	2,466,694	2,616,000	2,616,000
Total Operating Expenses	294,429,488	350,657,317	433,407,562	438,723,088	406,769,676	396,572,285
Operating Income/(Loss)	73,354,203	123,966,717	53,787,112	46,992,152	48,278,882	9,310,571
Total Non-Operating Revenues/(Expenses)	600,000	645,192	673,580	703,218	734,160	766,463
CHANGE IN NET POSITION	73,954,203	124,611,909	54,460,692	47,695,370	49,013,041	10,077,033
CHANGE IN NET POSITION						
Net Position at the beginning of period	174,211,272	300,430,872	425,042,781	479,503,473	527,198,844	576,211,886
Inc/(Dec) in Net Position	73,954,203	124,611,909	54,460,692	47,695,370	49,013,041	10,077,033
Net Position at the end of period	248,165,475	425,042,781	479,503,473	527,198,844	576,211,886	586,288,919
Approx. Cash & Cash Equivalents	232,830,231	377,161,637	385,717,729	432,714,223	493,834,456	501,025,113