



Request for Quotes for EV Charging

Q&A Responses

Peninsula Clean Energy, locally-controlled by San Mateo County and the city of Los Baños, provides lower prices, clean energy, and community reinvestment.

Responses are due July 26, 2024 at 5pm Pacific Time

#	Question	Answer
1	Will there be allowances or budget for DC fast charging?	Not at this time
2	What will the demand rate be?	Electricity demand rates depend on the rate that the property is enrolled in. PCE works with a variety of property types in the program: multifamily, commercial, workplace, public, etc. You can review rate schedules on the PG&E website.
3	Are there other funding available that you know of that we could piggyback with PCEs?	Yes, customers can utilize additional 3 rd party funding, as appropriate, for their projects, subject to the program Standards and Requirements .
4	Can we do fleet charging at night? Storage available?	Fleet charging is an eligible property type for EV Ready and considered part of the "Employee Parking" category. However, the PCE EV Ready program is not focused on fleet charging. Charging schedules are up to the customers. Battery storage is not an eligible expense for the program at this time.
5	How is the session data expected to be shared with PCE? "Customers agree to share charging data with PCE to track usage over time. EVSE vendors will be asked to make usage data available to Peninsula Clean Energy when it is available through the vendor's software platform".	PCE requires EV charging service providers to share charger utilization data with PCE and will work with individual vendors to set up a data sharing mechanism. Customers participating in the program consent to share this data with PCE.
6	Does PCE plan on using an energy aggregator or doing demand response?	Not at this time.
7	In the requirements of the Cover letter, what does "Reference to this RFQ" mean? Please advise me if there's any reference number we should include in this letter.	There is not a reference number. Please mention "the Request for Quotes issued by Peninsula Clean Energy for EV Charging" or similar in your response so PCE knows that it corresponds to this RFQ.
8	Are you looking for charge management software only solutions?	Software only solutions are not currently incorporated into PCE technical assistance or design guidance as the program is focused on the installation of new EV charging. However, PCE is dedicated to presenting customers with EV charging systems that reduce costs through charge management.

<p>9</p>	<p>The RFQ request an 'Option to delay fees for equipment that is installed but not yet in use?' a. Can we get clarification of the timeline or a maximum term for which the option to delay fees will be required? b. Does the fees in this case refer to software fees? Or does this pertain to the cost of the equipment installed?</p>	<p>There is no minimum requirement for this provision. PCE is interested in EV charging solutions that include the option to delay ongoing costs (e.g. networking, subscription, communications, etc.) until the EV charger is in use as a way to reduce ongoing cost liabilities to site hosts. For example, in the PCE program, multi-family properties typically install many EV chargers prior to residents purchasing EVs.</p> <p>This provision refers only to ongoing software fees that may be included in some EV chargers. Program participants will need to pay for equipment and installation in order to receive reimbursement.</p>
<p>10</p>	<p>Section 12, 2 & 3 on Page number 15 -16 refers to the features required for the charge management system. Can we get confirmation if the features required for the Charge management system are mandatory?</p>	<p>A charge management solution is required for Level 2 chargers in the PCE EV Ready program. Section 12, 2 & 3 describe the requirements for the solutions PCE is interested in and contains examples of the types of solutions. It should be noted that the specific mechanics of charge management are not prescriptive and features listed such as “dynamic, even split, first in first out” are listed as examples, not requirements.</p>
<p>11</p>	<p>Can you please clarify if the equipment quotes requested in this RFQ are for the intent to purchase for the EV Ready Program?</p>	<p>PCE will not be purchasing the equipment directly. The quotes provided will be used to present the most cost-effective charging options to customers participating in technical assistance. EV charging equipment selection is up to the site host and/or contractors involved in each project.</p>
<p>12</p>	<p>The Option to Delay Fees in the Section 5 mentions 'A site host may choose to upsize the installation beyond current demand and wish to incur no fees until that equipment is assigned to a driver.' Can you please clarify what you mean by 'equipment assigned to a driver'? Could you clarify the circumstances mentioned here for delaying fees?</p>	<p>This is a common use case for multifamily properties with assigned parking. PCE often encourages property owners to electrify as many parking spaces as possible and provide each EV driver with a dedicated outlet or charger. Therefore, EV chargers may be installed before the driver assigned to that parking space purchases an EV. A site host such as a property manager or HOA would wish to occur no service fees until the charger is actually in use.</p>

13	Are you looking for mobile cable sets or outlets only?	At this time we are not interested in mobile cable sets. Hardwired L2 chargers and outlets (networked or non-networked) only.
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